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# Westhauser

**NURSERIES**  
**SAWYER, MICHIGAN**

62.41  
**TOP NOTCH**  
STRAWBERRY GARDEN

100 DORSETT (Early)  
100 GRAND CHAMPION  
(Bear heavily over  
entire season).

For  
Description  
See Pages  
2 and 3

**\$1.39**  
B38

NO DISCOUNT

*Dorsett*  
A REAL LEADER

**NEW REDUCED PRICES**

On WESTHAUSER'S  
New Land Grown WAYZATA

THE BEST  
EVERBEARING STRAWBERRY GROWN  
SEE PAGE 14

**NEW REDUCED PRICES**

On WESTHAUSER'S  
MAMMOTH BOYSENBERRY

They are large, hardy, northern grown plants.

SEE PAGE 8

For BIG  
CASH  
DISCOUNTS  
See page 3



# GRAND CHAMPION

*Only From WESTHAUSER Can You Buy the Original Strain*

**Over 5000 Quarts on One-Half Acre in Spite of Heavy Spring Frosts**

## History of Grand Champion

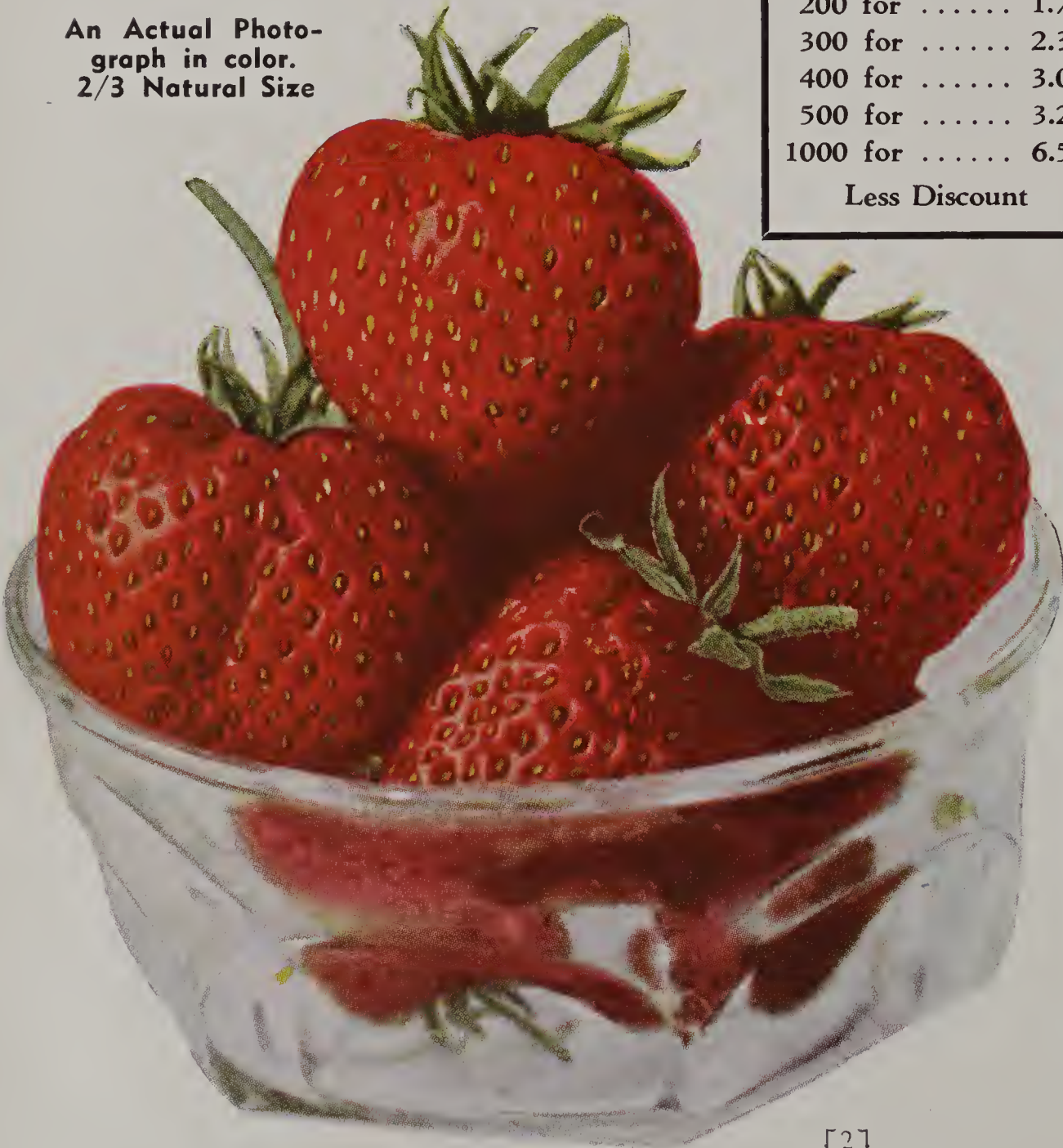
We found a single seedling on a decaying tree stump, produced 30 plants, which were set out on a space 66 square feet, and harvested 105 quarts of berries from this setting the next spring.

Two years later in spite of heavy frost while they were in bloom, and almost continuous rain during the harvest, we picked over 5000 quarts of berries from one-half acre. The tall, heavy foliage protects the blooms from late spring freezing, and then too, they bloom over a long period, ripening a few days after Premier; bear during the entire spring Strawberry season and still compete in quality with Aroma, which is a late variety. We have picked berries over a period of over 40 days.

## Berries

For canning and preserving they are in a class by themselves. Their rich, red color, extra large size and beautiful appearance attract the fancy berry buyer.

**An Actual Photograph in color.  
2/3 Natural Size**



| PRICES         |        |
|----------------|--------|
| Grand Champion |        |
| 25 for .....   | \$0.55 |
| 50 for .....   | .70    |
| 75 for .....   | .90    |
| 100 for .....  | 1.10   |
| 200 for .....  | 1.70   |
| 300 for .....  | 2.30   |
| 400 for .....  | 3.00   |
| 500 for .....  | 3.25   |
| 1000 for ..... | 6.50   |
| Less Discount  |        |

| Quality Bargain Assortments |                          |
|-----------------------------|--------------------------|
| No. 1                       | No. 3                    |
| 250 Grand Cham-<br>pion     | 150 Grand Cham-<br>pion  |
| 250 Dorsett                 | 200 Dorsett              |
| \$2.50                      | 150 Premier              |
|                             | \$2.60                   |
| No. 2                       | No. 4                    |
| 500 Grand Cham-<br>pion     | 1000 Grand Cham-<br>pion |
| 500 Dorsett                 | 1000 Dorsett             |
| \$4.95                      | \$9.90                   |
| NET—NO DISCOUNT             |                          |

One of our customers bought 2000 Grand Champion. Two years after fruiting them he ordered 30,000. This speaks for itself.

## Now Read....

What some of our customers have to say about Grand Champion. If you wish, addresses will be gladly given.

### What Mr. Schwab Says About Our Grand Champion


Westhauser Nurseries,  
Sawyer, Mich.  
Gentlemen: Last spring I bought 2000 Grand Champion Strawberry plants from you and I want to tell you what fine success I had with these plants.

Grand Champion beats them all for size, appearance, and fine quality. I grow only the better kinds of Strawberries. My customers paid me a premium on Grand Champion and I always was sold out of them first. Not only are they larger than any other variety, but there were twice as many of them and picking was a pleasure and most profitable.

### Mr. Alvin Nitz Prefers Grand Champion

Wisconsin  
I want to write you about my Strawberry plants which I purchased from you last year. I was pleased with the Grand Champion—had a wonderful crop of excellent quality. I set several varieties which were good, but nothing compared to Grand Champion.

Yours truly,  
ALVIN NITZ.

 The color Photo on the left is a true reproduction of Grand Champion picked from our fields.



# New Early Dorsett

## For Color Illustration

See  
Front Cover  
Page

## A Mighty Newcomer

No other new variety has created such a quick and great demand and popular favor as the Dorsett.

Dorsett ripens with Premier or perhaps a day or two later, depending on the type of soil they are grown on.

Foliage is vigorous, healthy, dark green, up-standing and has a very thrifty appearance. 8 to 10 inches tall.

BERRIES ARE LARGE AND FIRM, considerably larger than Premier, very attractive, glistening bright red, firm, and appeal to the buyer of fancy berries. They ripen evenly all over, keep their fresh picked appearance on arrival at long distance markets. The flavor is sub-acid, richly sweet and satisfying. See illustration in color on front page.

Our plants are grown on new land, are large with an extra heavy root system; they make a good fruiting row on any kind of soil.

A large commercial berry grower who grows the best standard varieties, says—that he considers the Dorsett the most valuable variety he has grown, and if he could limit himself to one variety, he would choose Dorsett.

### DORSETT PRICES

|               |        |                |        |
|---------------|--------|----------------|--------|
| 25 for .....  | \$0.40 | 300 for .....  | \$2.25 |
| 50 for .....  | .60    | 400 for .....  | 2.60   |
| 75 for .....  | .75    | 500 for .....  | 2.75   |
| 100 for ..... | .90    | 1000 for ..... | 5.50   |
| 200 for ..... | 1.70   | 2000 for ..... | 10.00  |

For large orders let us quote you by letter.



Above we present to you a true picture of our heavy rooted, hardy, northern grown, new land Dorsett plants. Just a sample of the sturdy plants we have to offer our customers.

## Discounts for Cash Orders

**20%** Discount up to January 31st.

**15%** Discount up to March 1st.

**10%** Discount on all orders received during balance of the 1938 spring shipping season.

WRITE FOR SPECIAL PRICES ON LARGE QUANTITIES

## OUR BROAD GUARANTEE IS YOUR PROTECTION

WE GUARANTEE that our nursery stock is first class in every respect, free from disease, freshly dug, true to name and to reach you in good growing condition. We will at our option either replace free of charge or refund your money, on any shipment which arrives in bad condition, providing claim is made within five days after arrival of shipment, with a signed statement from your Express Agent or Postmaster, showing the extent of damage. It is understood between purchaser and ourselves that we are not liable for any greater amount than paid for stock.

# Free!

With Orders for \$5.00 or More

30 Blooming size Gladiolus bulbs or  
25 Latham red Raspberry

plants or

1 Bush Cherry or

2 French double flowered Lilac plants or

1 Ornamental Fruiting Juneberry plant or

2 One-year Boysenberry plants or

1 Cultivated Giant Blueberry plant or

2 Blooming size bulbs of the sensational only Blue Gladiolus in existence.

With Orders for \$10.00 or More

50 Blooming size Gladiolus bulbs or

1 Complete Garden Collection Vegetable and Flower Seeds. See page 11, or

2 Bush Cherry plants or

4 French double flowered Lilac plants or

4 one-year Boysenberry plants or

2 two-year giant cultivated Blueberry plants or

2 Ornamental Fruiting Juneberry plants or

4 Blooming size bulbs of the sensational only Blue Gladiolus in existence.

We reserve the right, if we run short of the above items, to substitute any other item listed as Free Goods.

EXPRESS RATES REDUCED 30 to 40 PER CENT

Express rates have been reduced on nursery stock to most states. Express is safest, the nursery stock is always in the open and does not heat as in mail bags.

MICHIGAN STATE DEPARTMENT OF AGRICULTURE  
ORCHARD AND NURSERY INSPECTION

Certificate of Nursery Inspection—No. 509

This is to certify that the nursery stock of Westhauser's Nursery, Sawyer, has been examined and found to be apparently free from dangerous insects and dangerously contagious tree and plant diseases. Fee paid, \$15.00. This certificate to be void after September 15, 1938. Bureau of Agricultural Industry. LAWRENCE O'NEIL, JOHN B. STRANGE, Commissioner. E. C. Mandenberg, In Charge of Orchard and Nursery Inspection. Lansing, Mich., 9-28, 1937.

### REFERENCES

Dun & Bradstreet; Postmaster, Sawyer, Mich.; Benton Harbor State Bank, Benton Harbor, Mich.





WM. WESTHAUSER

# Better Quality Succeed with WESTHA

## *Hello Friends:*

Here we are entering our 1938 selling season and take great pride in presenting to you our new Nursery Buying Guide, with a wonderful selection of STANDARD and NEW PROVEN varieties. Also, many BARGAIN assortments.

We hope that you will enjoy reading this book and convince yourself that our prices are within reach of all.

## Quality and Fair Prices

Hard work, ripe experience, sufficient working capital and up-to-date farm machinery have put us in a favorable position and have a strong bearing on QUALITY and PRICE. The depression has not hindered us in our ambition to improve our soils with cover crops, manure, etc., years in advance. We have made every effort to live up to our reputation to produce and offer only SUPERIOR NURSERY STOCK, and we believe that we have fully succeeded.

## Our Prices Are Reasonable

In spite of about 30% increased production cost, most prices are the same as last year, a few items are only slightly higher. If you have a copy of our last year's catalog, you will find that we have actually REDUCED prices on some important items.

## Hardy Northern Grown

OUR NORTHERN CLIMATE is ideal for growing hardy nursery stock, because we are located so near Lake Michigan, which puts a damper on our winters, making the climate such that our nursery stock is practically dormant until late in the spring. Bear in mind, Mr. Fruit Grower, plants that are dormant so late in the season, have little foliage and carry well in transit. That is one reason why our plants can be shipped long distances with the best of results.



Westhauser's Up-to-Date Packing House and Office



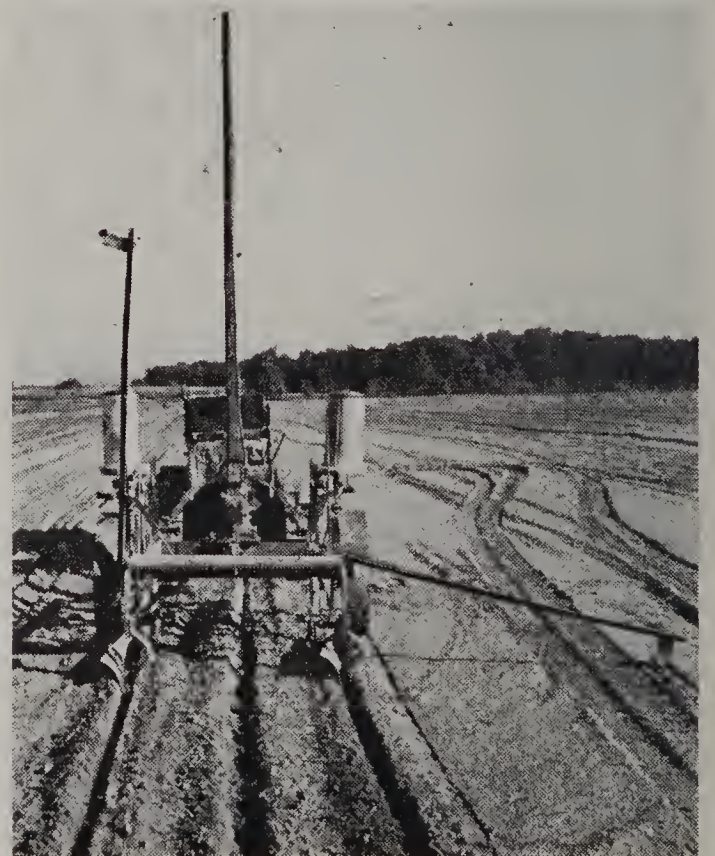
Discing Under Heavy Cover Crop to Supply Humus and Minerals to Our Land

## 3 in 1 Implement

The 3 in 1 Machine at right was especially built by my instructions. It is more suitable and profitable for larger plantings, saves \$10.00 to \$15.00 per acre on fertilizer.

This machine mixes the fertilizer and soil, distributing evenly ahead of the trencher, which makes the opening that the plants are then planted in.

This implement has been registered and legally protected by me. Glad to quote prices on request.



3 in 1 Implement



# at No Extra Cost

## USER'S Nursery Stock

### Buy Our Hardy, Heavy-Rooted Stock

Every plant, bulb and tree are state inspected and certified disease-free, well stocked with plant food and minerals, chuck full of vitality. Nursery stock of this caliber can't help but make money for our customers.

We have thousands of unsolicited letters from satisfied customers on file, complimenting us on our heavy-rooted stock and the wonderful results they have had.

They come to us year after year for their nursery supplies, thus helping us progress in our ambition for higher accomplishments.

### Our Responsibility of Leadership

Is in selecting only the BEST PROVEN varieties in the nursery line for our customers, which must and will go on. Only after years of careful testing of NEW VARIETIES do we actually bring to you in our Guide Book the varieties to plant for SUCCESS.

We, for instance, refer you to the GRAND CHAMPION, the sensational spring-bearing Strawberry, introduced by us a few years ago, which has been, since its introduction, a SELLOUT with us, and is gaining more favor from year to year.

We are the LARGEST GROWER of the HONEY-SWEET WAYZATA everbearing Strawberry — by far the best everbearer today. All of these plants are grown on virgin soil.

For years we have been searching for a real FANCY money-making late spring-bearing Strawberry. Now, after years of trials, we are introducing this year "GREAT MASTER" in limited quantities only—listed on page 18.



R. E. Westhauser

## BLAKEMORE Early

### Extra Early

The Blakemore is a cross of Missionary and Premier, originated and developed by the U. S. Department of Agriculture. We have bought our foundation stock from that source.

Blakemore is a free plant maker and produces a heavy fruiting row on any kind of soil. The foliage is tall and heavy, and protects the blooms from late spring freezes. The berries are beautiful, glossy, bright red to the core. It has a tough skin, firm flesh and a wonderful mild and juicy flavor. An excellent canner and one of the few varieties that keeps its color after preserving.

Blakemore  
Is a Wonderful  
Long Distance  
Shipper



Blakemore

Westhauser Nurseries.

Minnesota.

Dear Friends: Enclosed money-order for Senator Dunlap plants. The plants I got of you two years ago—say, they were real plants. I had some of another nursery that year also, but your plants brought the results. I shall always think of Westhauser first if I need more Strawberry plants.

Yours very truly,  
LOUIS F. TRAPP.



Dunlap

## Dunlap The Old Standby

(Midseason). The berries are medium to large, conical and often slightly necked, dark crimson with a deep red flesh, quality very good. The plants are healthy and vigorous. Very productive. Grows on all kinds of soil, and in extremely cold climates. The best variety for canning and a good pollinizer for pistillate varieties. It can be shipped to distant markets. Holds up a long while after being picked. Season a few days after Premier begins bearing.

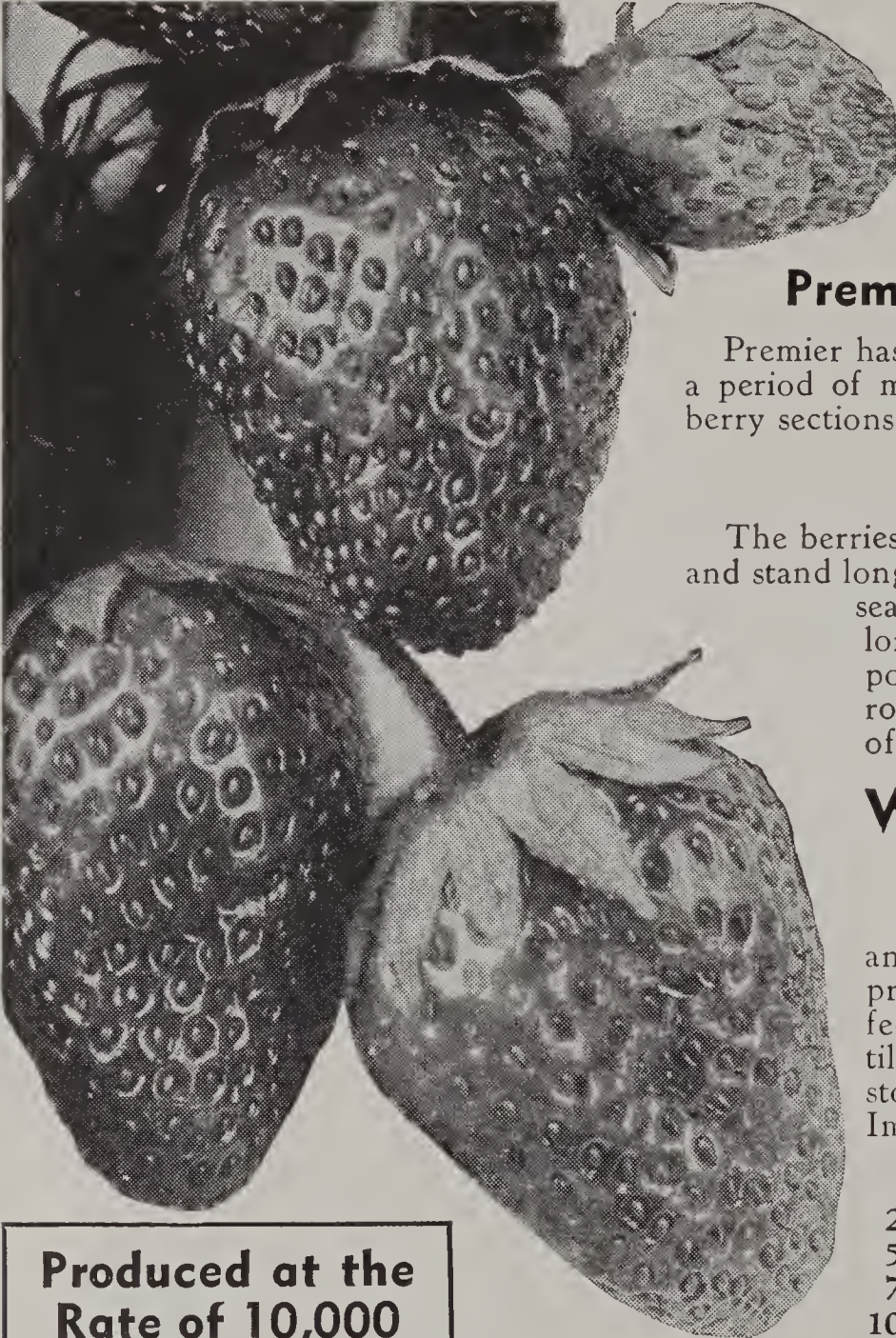
### DUNLAP AND BLAKEMORE PRICES

|               |        |                |        |
|---------------|--------|----------------|--------|
| 25 for .....  | \$0.40 | 300 for .....  | \$2.25 |
| 50 for .....  | .60    | 400 for .....  | 2.60   |
| 75 for .....  | .75    | 500 for .....  | 2.75   |
| 100 for ..... | .90    | 1000 for ..... | 5.50   |
| 200 for ..... | 1.70   | 2000 for ..... | 10.00  |

For Large Orders, Let Us Quote You.



# PREMIER



## EARLY – PROFITABLE

Premier is the earliest Standard Strawberry to ripen. It gets on the market when there is no competition, thus it receives highest prices. This fact alone makes it a great money-maker.

## Premier Is Grown from Coast to Coast

Premier has proven a top-notch in all sections of the country over a period of many years. In some of the commercial growing Strawberry sections it is grown exclusively and deserves all its popularity.

## Fancy — Hardy — Beauty

The berries are large, of a beautiful glossy red appearance, very firm and stand long distance shipping well. It holds its size to the last of the season. Premier is supreme for eating, canning, local, and long distance marketing. It is a Strawberry for every purpose wanted. The plants are very productive, sturdy, long rooted, good drought-resisters, and make good on any kind of soil.

## Westhauser's Improved Strain Are In a Class by Themselves

On our farms we have grown the Premier for 15 years and are known throughout the country for our vigorous, productive stock which has been built to its present perfection by extensive cover crops, manure, commercial fertilizer, new land elements and careful selection of breeding stock. Get started right and buy WESTHAUSER'S Improved Strain this year.

### PREMIER PRICES

|               |        |                |        |
|---------------|--------|----------------|--------|
| 25 for .....  | \$0.45 | 200 for .....  | \$1.75 |
| 50 for .....  | .60    | 300 for .....  | 2.40   |
| 75 for .....  | .80    | 500 for .....  | 3.25   |
| 100 for ..... | 1.00   | 1000 for ..... | 6.25   |

**Produced at the  
Rate of 10,000  
Quarts per  
Acre**

Westhauser Nurseries,  
Sawyer, Mich. Virginia.

Dear Sir. From your 2000 Premier plants I harvested 2400 quarts of No. 1 berries last summer; I did not keep count of the smaller berries. I am going to plant 3 to 5 acres.

MRS. F. L. DAVIS.

## AROMA (Late)

A good late variety and long considered the standard late market Strawberry. It is still grown extensively in all sections of the country, but is especially popular in the southern states, where many fruit growers' associations plant Aroma exclusively. The berries are large, nearly round, and of firm texture, deep red in color and of good flavor, making it ideal for shipping. Although good yields are sometimes produced on light ground, Aroma is at its best on the heavier soils.

|               |        |                |        |
|---------------|--------|----------------|--------|
| 25 for .....  | \$0.40 | 400 for .....  | \$2.60 |
| 50 for .....  | .60    | 500 for .....  | 2.75   |
| 100 for ..... | .90    | 1000 for ..... | 5.50   |
| 200 for ..... | 1.70   | 2000 for ..... | 10.00  |

## Quality Garden Assortment

|                    |             |
|--------------------|-------------|
| 25 Dorsett         | 25 Dunlap   |
| 25 Premier         | 25 Catskill |
| 25 Blakemore       |             |
| NET, \$ <u>125</u> |             |
| NO DISCOUNT        |             |

**20% DISCOUNT IN  
JANUARY**

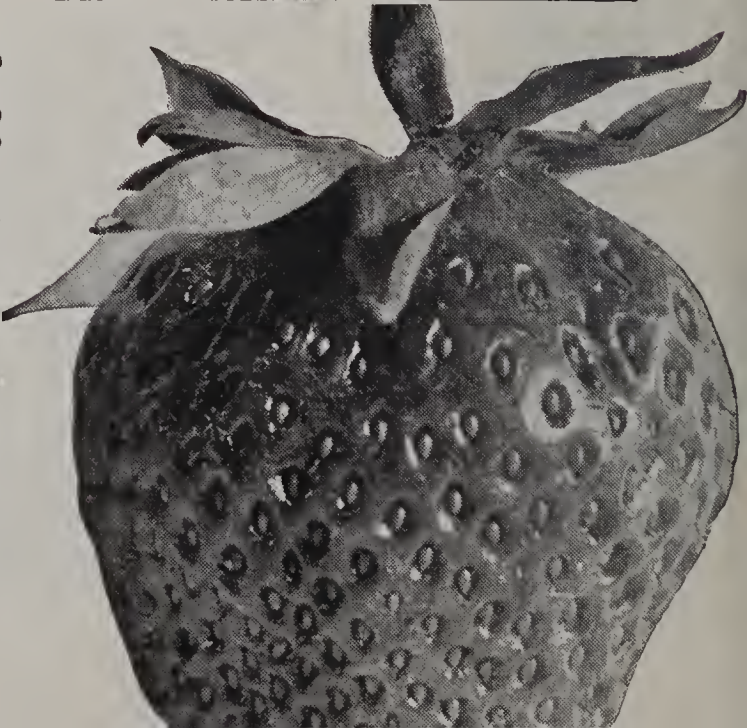
**15% DISCOUNT TO  
MARCH 1ST**

**10% On All Cash Orders  
Balance of 1938 Season**

## Surplus Spring-Bearing Strawberry Plants

During our digging season every spring, at the end of each day, there are a few plants of all varieties left. We never carry plants over from one day to another, so that these plants are classed as surplus plants. We offer them to you who do not care to have named varieties, at \$3.00 per 1000. We will not label these plants as to variety, simply calling them surplus plants. They are first class plants, fresh dug and will bear you a fine crop. Do not write asking us to give you named varieties, for if you want named sorts, labeled, they must be bought at catalog prices. These plants will not be sold in less than 1000 lots. Simply send in your order saying Surplus Plants, and how many you want.

**\$3.00  
per 1000  
No Discount**







Fairfax

Dear Sir:

The plants I have received from you in the past certainly were fine, the best plants I ever bought. The Fairfax is simply marvelous, brought 15 cents a pint when other varieties were bringing only 10 cents. I have commanded top prices all season.

MRS. J. E. BITHEL.

# Fairfax

## Early to Midseason The Sweetest Spring-Bearing Strawberry

The Fairfax ripens 3 to 5 days later than Dorsett, offspring of the same parents as Dorsett.

Fairfax, like Dorsett, makes plants freely; however, the foliage does not grow quite as tall as the Dorsett, the leaves are large, tough and disease-resistant, the plants space further apart, similar to Premier.

The berries are fully as large as Dorsett, often 1½ inches through and red to the core, the shape is somewhat irregular, the color is medium to dark red, very shiny and polished appearing, covered with prominent yellow seeds.

The flavor is the best of any spring-bearing Strawberry; we have many letters from customers, who tell us that they get more money for Fairfax in their home stores, the trade calls for Fairfax by name and appreciate their superior quality.

### FAIRFAX PRICES

|                |        |               |        |
|----------------|--------|---------------|--------|
| 25 for .....   | \$0.45 | 200 for ..... | \$1.80 |
| 50 for .....   | .70    | 300 for ..... | 2.35   |
| 75 for .....   | .90    | 400 for ..... | 2.70   |
| 100 for .....  | 1.10   | 500 for ..... | 3.00   |
| 1000 for ..... | \$6.00 |               |        |

### Collection A

100 Premier. Early  
50 Catskill. Med.  
to late.

**\$1.25**

No Discount.

### Collection B

150 Dorsett. Early.  
100 Catskill. Med.  
to late.

**\$1.85**

No Discount

**For Larger Orders Write for  
Quantity Prices**

Catskill



# Catskill

## New Giant Midseason Berry

**Has Produced 32,000 Quarts From  
3 Acres. Sold on Wholesale Market  
for \$3500.00**

At last we are able to offer an outstanding and highly profitable mid-season Strawberry.

This variety was introduced a few years ago by the New York Experiment Station. Catskill is a cross between Marshall and Premier and like Premier can be successfully grown in all sections of the country. Does well on any kind of soil—we have fruited Catskill this year and were pleasantly surprised by the size, beauty and quantities of berries produced this **extremely dry season**.

Catskill is self-pollenizing, the berries are dazzling bright red, like Premier, size like Fairfax or larger, on strong fruit-stems, and hold their size to the last. In 1935 a 3-acre lot produced 32,000 quarts of berries. The plants are large and sturdy, producing strong runners, the leaves are extra large, a free plant maker. On our farms they are grown on new land, and are very thrifty, with an extra large heavy root system.

Prolong your fruiting season by two weeks, get top prices, when earlier varieties are on the decline.

The supply of plants is limited, if you are interested it is advisable to order as early as possible and have your plants reserved.

|                |        |               |        |
|----------------|--------|---------------|--------|
| 25 for .....   | \$0.45 | 200 for ..... | \$1.95 |
| 50 for .....   | .70    | 300 for ..... | 2.50   |
| 75 for .....   | .90    | 400 for ..... | 2.90   |
| 100 for .....  | 1.10   | 500 for ..... | 3.30   |
| 1000 for ..... | \$6.60 |               |        |



# Mammoth 2-inch Berries

Progressive  
HOME  
Assortment

12 Boysenberries, 1-year plants.  
2 Cultivated Blueberries, 2-yr. plants.

Including  
2 lbs. Acid  
Peat Moss.....

\$198

See page 2  
for Discount  
and  
Free Goods



## Finest Berry Ever Tasted

Westhauser Nurseries,  
Sawyer, Michigan.

Sirs:

Kindly send me catalogue. Do you know of any place I could purchase "Canned Boysenberries"?

I had the pleasure of eating some at Atlantic City, the finest berry I ever tasted. Our stores do not carry same.

Very truly,  
EDWARD OSWALD, Md.



## Giant Cultivated

### 1 Lb. ACID PEAT MOSS Free!

Will create an acid condition in sweet soils. Has a loose spongy texture and will take up from ten to fifteen times its own weight in water. Work into the soil well before planting your Blueberries.

We furnish one pound free with each Blueberry plant.

### FIVE VARIETIES

We are offering five of the best proven varieties and will supply our trade as long as they last. However, we reserve the right, in case we are sold out of some variety, to substitute, but you can always be sure of 2 named varieties for the sake of cross pollination.

**PIONEER.** Ripens about July 10th. The bush is spreading, hardy and productive. The fruit is large, light blue, good quality.

**CONCORD.** Ripens with Pioneer. The bush is upright. The berries are large and best of quality.

**RUBEL.** Ripens about a week later than Pioneer. Hardy and productive. Bush is upright and berries of good size.

**RANCOCAS.** Ripens with Rubel. The bush is upright, vigorous, and very productive. Berries are large and firm.

**JERSEY.** Ripens a few days later than Rubel. Bush is upright. The berries are of good quality, large and firm.

### BLUEBERRY PRICES INCLUDING 1-LB. PEAT MOSS WITH EACH PLANT

| 2-Year No. 1 Transplants |              | 3-Year Bearing Age |              |
|--------------------------|--------------|--------------------|--------------|
| 2 for                    | .....\$ 1.30 | 2 for              | .....\$ 2.00 |
| 4 for                    | ..... 2.50   | 4 for              | ..... 3.50   |
| 6 for                    | ..... 3.60   | 10 for             | ..... 8.00   |
| 12 for                   | ..... 6.50   | 25 for             | ..... 17.50  |
| 25 for                   | ..... 11.25  |                    |              |
| 100 for                  | ..... 36.50  |                    |              |

Order early supply is limited.



# Boysenberry

The Last Word for  
Size, Beauty, Flavor

For two years editors of Farm and Garden Magazines have written about this new king of all BRAMBLE Berries.

Has produced 11,500 one-pound baskets per acre, which sold for \$1,737.50 on a roadside stand. The berries are 1½ to 2 inches in length, color a beautiful purple, similar to Youngberry, but are more highly flavored and less seedy. The plants were originated in California, but are very hardy, have stood 19 degrees below zero.

## The Flavor of Boysenberry is Superb

It is a mild, rich, pleasing blend of the Raspberry and Dewberry. You will be proud of your Boysenberries, your neighbors will admire them, and you will agree with us, saying that they are the finest berries you have ever tasted, either fresh, canned, in pies, jams or jellies.

## Our Plants Are Northern Grown

For the past two years our plants have been grown here in Michigan. We have experienced below zero weather. Our Boysenberries are drought resistant, too. Two years ago when we had extended drought we did not lose one of our entire plantings.

## Attention: Commercial Growers

Farmers Are Growing These Berries in Acre Lots  
for Canneries

The introducer says: BOYSENBERRY will upset the berry market and those who start early with Boysenberry will be the ones who make big money.

The supply is very limited, avoid disappointment, order early. We have also a small amount of 2-year plants—they will bear fruit this year—only 3 plants to a customer.

**CULTURE OF THE BOYSENBERRY:** Set plants 6 to 8 feet apart both in and between the rows, as the root system spreads out considerably in search of moisture and plant food. The Boysenberry makes a very thrifty growth the first year. The vines often grow 10 feet. Let the vines creep on the ground the first year, and in the more Northern states, the extreme North, cover lightly with straw, leaves or soil before the hard freezes begin, just to be on the safe side. In the spring remove this covering, and when the Boysenberry commences to bud tie the vines to a trellis, or wire stretched on posts about 2½ feet from the ground. Right after fruiting cut old vines down to ground, remove and burn them, this throws all the strength and energy into the roots for producing young vines, as it is these young vines that bear the fruit crop the following season. As outlined above leave the young vines on the ground during fall and winter, in the spring tie them to the trellis, etc. Repeat this practice year after year. Now a word about fertilization: Humus is always welcome. Barnyard manure, rotten leaves or vegetable matter of some sort worked well into the soil along the rows is beneficial to the Boysenberry; however, if this sort of fertilization is not available, we recommend the use of a combination commercial fertilizer, applied at the rate of 200 to 500 pounds to the acre, or ¼ to ½ pound to a plant; this, of course, should be well worked into the land either by drilling or harrowing. You can secure this commercial fertilizer from most every hardware or feed store.

### BOYSENBERRY PRICES:

| 1-Year Plants: |             | 2-Year Transplants:             |             |
|----------------|-------------|---------------------------------|-------------|
|                |             | Will bear fruit the first year. |             |
| 6 for          | .....\$0.75 | Each                            | .....\$0.45 |
| 12 for         | ..... 1.20  | 6 for                           | ..... 2.25  |
| 25 for         | ..... 2.00  | 12 for                          | ..... 4.00  |
| 100 for        | ..... 7.50  |                                 |             |
| 500 for        | .....30.00  |                                 |             |
| 1000 for       | .....60.00  |                                 |             |

# BLUEBERRY or Huckleberry

## PROFITABLE — BEAUTIFUL

Not only does the cultivated Blueberry produce juicy and delicious Berries 2 to 3 times as large as common Blueberries, resembling in size a bunch of Delaware Grapes and selling for 40c to 60c a quart, but they are beautiful ornamental bushes which grow from 6 to 8 feet in height. The foliage is dark green, long and narrow. The blossoms are bell-shaped and pinkish-white.

**CULTURE OF BLUEBERRIES.** They prefer a loose acid moist soil with good drainage. However, where these conditions do not exist, they can easily be created with a little extra effort.

## Our Price Includes One Lb. of Acid Peat Moss Per Plant

We recommend making an opening 15x15 inches, 12 inches deep, and mixing about one-half of the soil you take out of the opening with an even quantity of the following (either all of one or some of each): rotted wood, half rotted leaves, decayed straw or vegetable refuse, mix in the one lb. of peat moss we supply with each plant, fill the hole with this soil mixture and set the plant in the center. This mixture will hold the moisture well. From year to year mulch with straw or leaves 3 to 4 inches deep, water in dry weather as you would any other shrub. You will be well repaid for your efforts for a bearing Blueberry Bush is a source of beauty and profit. Write the U. S. Dept. of Agriculture, Washington, D. C., for Bulletin "How to Grow Cultivated Blueberries." It is free.

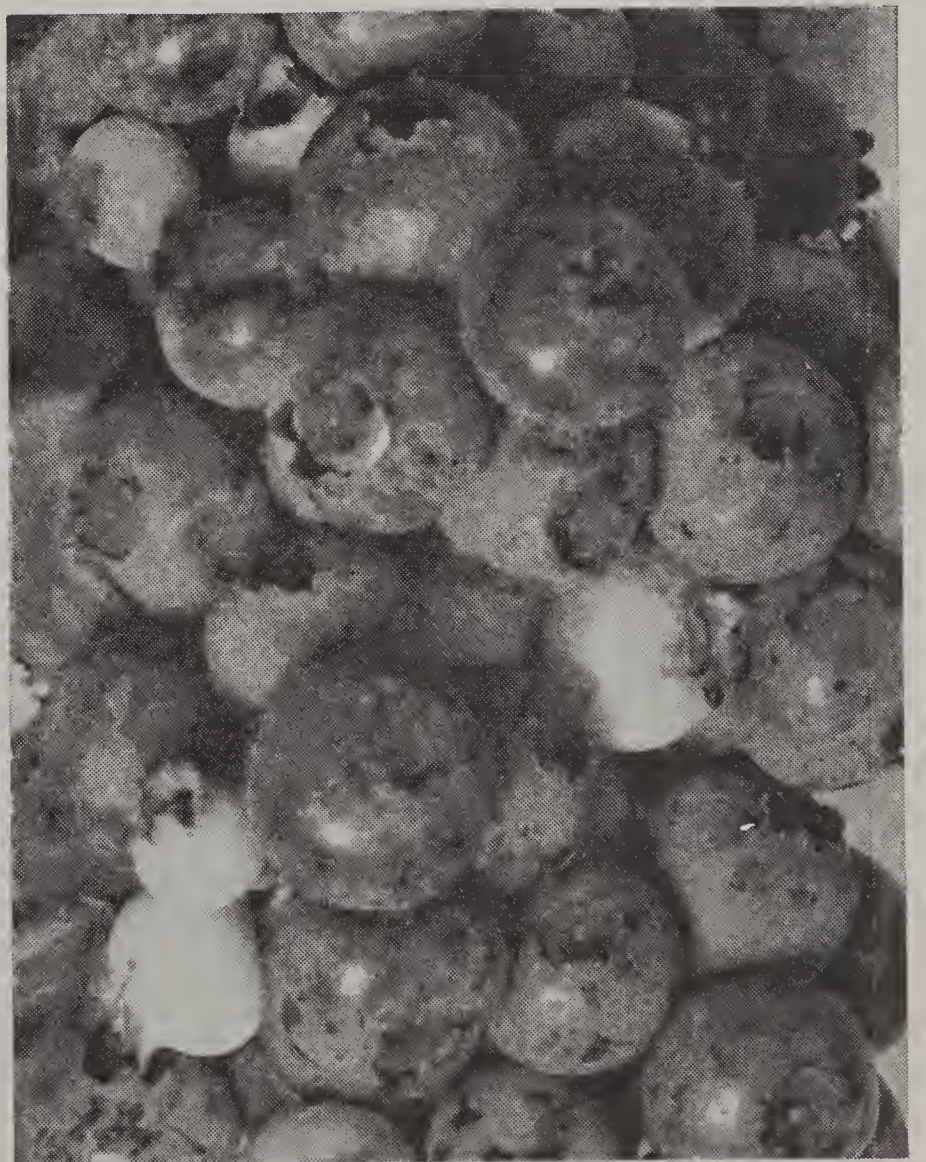
## Cross Pollination

At least two different varieties should be planted for cross pollination. This way of culture produces more and larger berries.

## 2-Year Transplants Only

We are listing only 2-year transplants, well branched and under favorable conditions they will produce a few berries this year, but will increase the size of crop from year to year. A local grower reports 6 quarts of berries from a 6-year-old bush.

Our 2-year-old plants have a much heavier root system than one-year-old plants and will often give you some fruit the first year, and will make a stronger growth. The difference in price is very small. However, if you are interested in one-year plants WRITE US for special quotations, stating variety and quantity you wish.







Have a Beautiful Rock Garden

## 5 Perennial Aristocrats

The flowers we are listing here are the hardiest of the PERENNIAL family, need very little care and will beautify your garden for many years. They can be ordered at the DOUBLE VALUE Assortment Prices at the right, or at individual prices quoted.

**THE PEARL** (Achillea). Pure white, daintily beautiful flowers all summer. 12 to 18 in. tall. Fine for edging or border. Easy to grow. 15c each; 6 for 75c.



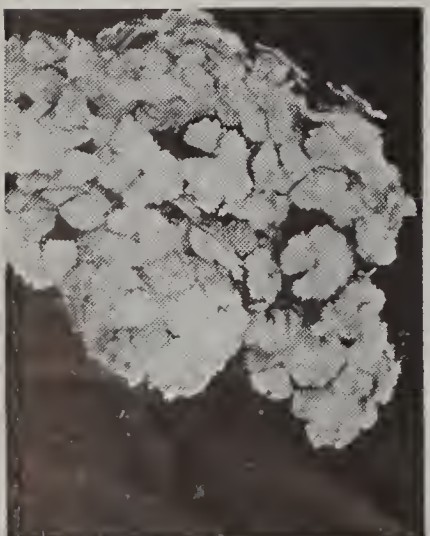
The Pearl

**SEDUM SIEBOLDI.** The aristocrat of Sedums! Foliage round and beautiful gray-blue, borne thickly upon stems 6 to 8 inches long. Flowers of rare pink. August and September. 12c each; 6 for 50c.

**SWEET WILLIAM** (Dianthus barbatus). Blooms in June. Grows 18 inches high. Plant 12 inches apart. Two choice varieties: Field-grown. **Scarlet Beauty.** **Newport Pink.** State choice.



Sedum Sieboldi



Sweet William



Chinese Delphinium



Shasta Daisy

# Double Value

## Rock Garden Border Planting

Thrifty Field-Grown  
2-Year Plants

**20** Large Plants

4 of each  
Plants

Illustrated  
to the left

**\$1.59**

**10** Large Plants  
2 of each . . **89c**

**30** Large Plants  
6 of each . . **\$2.29**

NET—NO DISCOUNT

**CHINESE DELPHINIUMS.** Exceedingly pretty blue flowers, fernlike foliage. Grows 24 to 30 inches high. Bloom from July on. 15c each; 6 for 75c.

**SHASTA DAISIES.** Large flowers with many snow-white petals. Long, mid-summer blooming period. Excellent bouquet flower. Grows 2 feet high. 15c each; 6 for 75c.

## Fruitful NOVELTIES

### Golden Queen Raspberry

The most sought-after golden yellow Raspberry as a novelty for home gardens, a delicacy for eating fresh from the bushes and for table use. The size and shape are very similar to the Cuthbert. The canes are hardy, sturdy, upright growing, almost thorn-free; the rich golden yellow berries are very attractive in appearance. Large, 2-year plants, will start fruiting this year. Supply limited. See illustration, page 19. Prices: Each, 35c; 3, 75c; 6, \$1.25; 12, \$2.00; 25, \$3.90; 100, \$13.75.

### Crystal White Blackberry

Strange as it may seem, this is a real creamy white Blackberry. Mixed with the jet black ones for dessert it makes a most wonderful dish. The fruit is about the size of Alfred with few seeds and quite sweet when fully ripe. The bushes are good, strong growers and very productive. This is not a worthless novelty, but a fruit of real value, and should be in every garden. Two-year giant transplants, bushes which will bear a good crop of berries this year, starting in August. Prices: Each, 35c; 6, \$1.25; 12, \$2.45; 25, \$4.00. One-year plants, each, 15c; 6, 60c; 12, \$1.10; 25, \$2.00; 100, \$5.50.

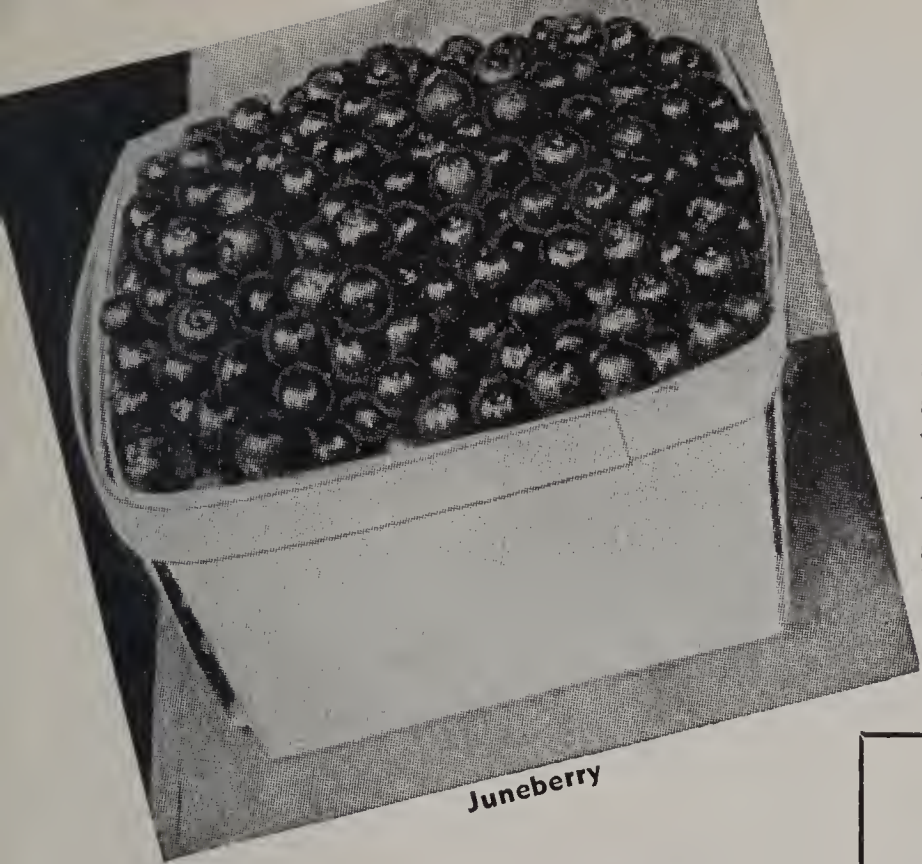
### Golden Queen

Illustrated on page 19



White Blackberry





Juneberry

# Juneberry

## A Rare Ornamental Flowering and Fruiting Shrub

Is a tree-bush, grows to 6 feet high and spreads wide at the top, stems are shiny red in the winter, covered with white blooms early in the spring, thus making it a rare ornamental shrub. The blooms are followed by large grape-sized berries, reddish purple. Flavor like blueberry or huckleberry but not as acid. Edible and relished by all.

Prices: 3 ft. tall, \$1.00 each; 3 for \$2.50; 6 for \$4.00.



Juneberry Bush

## Tree Strawberry

or Strawberry-Raspberry

A very unique ornament as well as a fruit-bearing plant for the garden. Each year there is a new top growth, 15 to 18 inches high, and the fruit borne in June on the same season's growth. The roots do not have to be transplanted and are good for many years. The fruit is large, cardinal-red, cone-shaped. It is the size of a strawberry. Prices: 6 for 60c; 12 for \$1.00; 25 for \$1.75; 100 for \$6.00.

## Fruitful Novelty Collection

2-yr. bearing age

- 2 Crystal White Blackberry
- 2 Golden Queen Raspberry
- 6 Tree Strawberry Roots

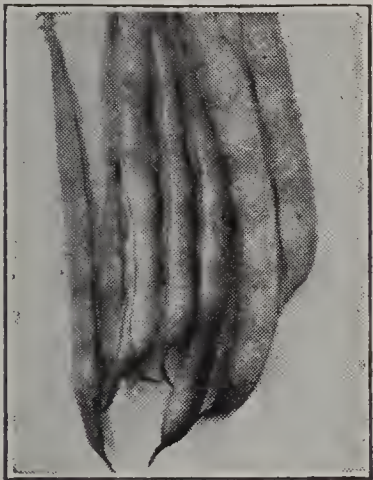
NET, No.  
Discount

**\$1<sup>19</sup>**

## NEW BUSH CHERRY

Makes a Graceful Shrub  
3 LARGE PLANTS 75c

Long-pointed leaves green on top with shimmering grey under side. Color maroon in fall. Compact growing shrub, suitable for general lawn planting. Dainty white blooms in spring. Bright red cherries as large as tree fruit—delicious, fresh, or in jam. Prices: 35c; each; 3 for 75c; 6 for \$1.40.



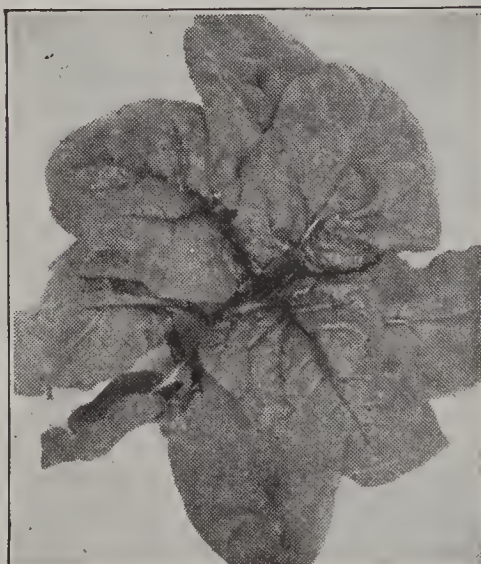
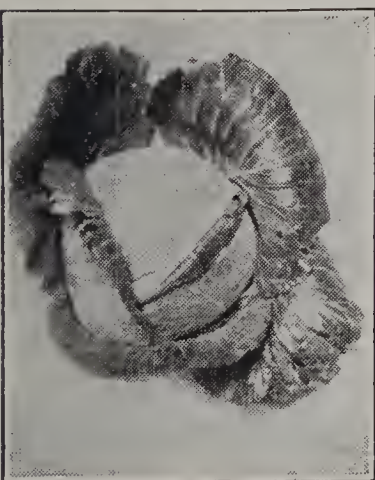
## \$1.00 Vegetable Collection \$1.00

### Complete Garden Collection

- 1/8 Lb. — Beans, Burpee's Stringless Green Pod.
- 1/8 Lb. — Beans, Rust-Proof Golden Wax.
- 1 Pkt. — Beet, Early Blood Turnip.
- 1 Pkt. — Cabbage, Late Flat Dutch.
- 1 Pkt. — Carrot, Oxheart.
- 1/8 Lb. — Sweet Corn, Golden Bantam.
- 1/8 Lb. — Sweet Corn, Stowell's Evergreen.
- 1 Pkt. — Cucumber, Early Fortune.
- 1 Pkt. — Lettuce, Simpson's Early Curled.
- 1 Pkt. — Muskmelon, Select Osage.
- 1 Pkt. — Watermelon, Tom Watson.
- 1 Pkt. — Onion, Yellow Globe Danvers.
- 1 Pkt. — Parsnip, Hollow Crown.
- 1/8 Lb. — Peas, McLean's Little Gem.
- 1/8 Lb. — Peas, American Wonder.
- 1 Pkt. — Spinach, Bloomsdale Savoy.
- 1 Pkt. — Radish, Early Scarlet Turnip.
- 1 Pkt. — Radish, White Icicle.
- 1 Pkt. — Tomato, New Stone.
- 1 Pkt. — Turnip, Purple Top Strap Leaf.
- 1 Pkt. — Sweet Peas, Spencer's Hybrid Mixed.

As a Special Inducement, We Include a Free Packet of Dwarf Mixed Nasturtium for Early Orders.

21  
Varieties  
Worth  
\$1.75  
for  
**\$1.00**  
PREPAID





## Tree Hydrangea P. G.

Handsome, strong 3-4 ft. trees. Blooms from July to September the first year. Star attraction in any landscape. Will bloom this summer. Starts with a white bloom which turns to pink. \$1.25 each; 3 for \$3.00, postpaid. See page 14.

## Blue Bush Hydrangea

Picture in Color on Page 14

This Hydrangea has been the most desired of all the Hydrangeas offered to the trade. It blooms in great profusion.

This Hydrangea is a Japanese type that blooms pink flowers on the 1-year stems, followed by blue flowers on the 2-year-old wood. In other words, it is necessary to have 2-year-old wood to have the blue Hydrangea.

In the northern part of the U. S. to be on the safe side it is advisable to give the bushes some winter protection.

We have a nice stock of thrifty field-grown 2-year-old, 15- to 18-inch plants and are offering them at reduced prices. \$1.25 each, 2 for \$2.00, 3 for \$2.75, 6 for \$5.00.

## Improved Napoleon III

Dark Crimson-Red Everblooming Carnation

(Picture in color on page 14)

One of the best, and in my opinion the best double everblooming hardy Carnation ever put on the market. It is a strong, sturdy grower, stands lots of abuse, with ordinary care blooms five months from June to November. One of the few plants that will stand the usual lack of care given in cemeteries. Beautiful red, spicy fragrance. Prices: 3 for 75c; 6 for \$1.10; 12 for \$1.75, postpaid.

## Aristocrat Collection GIANT DAHLIAS

1 of each **\$1.00**  
6 Bulbs in all  
[\$1.50 Value]

**MRS. I. DE VER WARNER.** Color a deep mauve-pink on a stout stem, a good grower and blossoms freely. Measures 10 inches in diameter. 20c each; 6 for \$1.00.

**PRIDE OF CALIFORNIA.** Without a doubt the best of the red decorative Dahlias; vigorous grower and a very fine bloom; large, deep red flowers. 20c each; 6 for \$1.00.

**MRS. WILSON.** Lilac-lavender, very large, stunning exhibition flower. Do not fail to include this variety in your collection. 20c each; 6 for \$1.00.

**AVALON.** Chrome-yellow. Stem equal to Jersey's Beauty. Flower ideal in every way, 8 to 10 inches through. Do not fail to include this marvelous yellow in your collection. 20c each; 6 for \$1.00.

**BASHFUL GIANT.** A large Dahlia in red and yellow; belongs in any first-class collection. 20c each; 6 for \$1.00.

**GALLANT FOX.** A new clear pink giant flower 10 to 12 inches across, born on a long strong stem, excellent for cutting. A RARE BEAUTY. 50c each; 3 for \$1.25; 6 for \$2.00.

## Hy-tone Shrub Collection

- 1 Chinese Magnolia 2-Year
- 1 Blue Hydrangea 2-Year
- 1 Tree Hydrangea 3-Year

**\$3.00**

You Save \$1.25

## Chinese Magnolia (Magnolia Soulangeana)

(Picture in color on page 14)

Let's change "Magnolia" to "Magnificent" for no name could be better suited to this glorious tree. Truly Magnolia is the aristocrat of all flowering ornamentals.

Produces immense 3-5 inch flowers in the spring before leaves appear. Leaves large and glossy. A highly ornate specimen at all times of year. Grows 18 to 20 feet tall. Admirers will come by your home just to see this amazing beauty. One customer wrote

us in June that the Magnolias he purchased from us this spring had two blooms 4½ inches each and lasted over a month, which to him had already been worth the price he paid for it, he so enjoyed these blooms which were so magnificent in size and color. 2-year, branched, field-grown stock. \$1.75 each; 2 for \$2.75; 6 for \$6.60, postpaid.

## Chrysanthemum, Crimson Beauty (Red)

A beautiful 'Mum, color crimson shades to chestnut. Flower 2 inches across, blooms from September to late November. 25c each; 6 for \$1.00; 10 for \$1.40, pre-paid.

## Chrysanthemum, Golden Queen (Yellow)

Bears large flowers in clusters 2 inches across, color a soft, golden yellow, an outstanding beauty. Blooms latter part of September and early November. 25c each, 6 for \$1.00; 10 for \$1.40, postpaid.

## Blue Skylark Hardy Aster

Planted in May we actually counted 800 blooms on one plant. We are listing this wonderful Aster with the 'Mum family, they have about the same blooming season from early September to November. Blue Skylark is a very thrifty plant, grows from 2½ to 3½ ft. high, can be planted for border planting or in back of smaller flowers like Glads or 'Mum on account of its great height, in front of Dahlias which grow from 4 to 6 ft. high. Today, the 22nd of October, while composing this book I look out of the office window and admire 12 Skylark plants that were planted in May, which made a 24 ft. row 3 ft. wide a solid mass of thousands of blue flowers that are appreciated at this time of the year. They are fine for individual bouquets or fit in beautifully with Dahlias, Glads, 'Mums, or other fall flowers. 25c each; 3 for 60c; 10 for \$1.00; 25 for \$2.10.

## Blue Ribbon EVERBLOOMING ROSE Collection

2-Year Field Grown

The 4 most outstanding Radiant Roses that bloom equal in size and beauty to varieties that sell for \$1.00 each or more. 2-year, heavy-rooted field-grown plants that will bloom heavily this year.

4 ROSES  
(1 of each)

99¢

8 ROSES  
(2 of each)

\$1.78

Color as illustrated on page 13.

If Ordered Individually **35c each**



Margaret McGredy

Mrs. P. S. Du Pont

Etoile de Hollande

Willowmere



### Save One-Half On GIANT DAHLIA COLLECTION

For description and prices, see page 12



Tree Hydrangea P. G. Description on page 12



Chinese Magnolia (Soulangeana)  
Description on page 12



Improved  
Napoleon  
Carnation

### New Blue Gladiolus PELEGRINA

The ONLY real blue in existence. Strong blooming-size bulbs. 20c each; 3 for 50c; 6 for 90c; 12 for \$1.50; 25 for \$2.75; 100 for \$9.00.

### OUR RAINBOW MIXTURE 10 BEST COLORS including PRIZE WINNERS. GUARANTEED to bloom this summer.

|                               |                   |             |
|-------------------------------|-------------------|-------------|
| 25—\$0.60; with 3 Pelegrina,  | 28 bulbs in all   | .....\$0.90 |
| 50—.90; with 6 Pelegrina,     | 56 bulbs in all   | .....1.50   |
| 100—1.35; with 12 Pelegrina,  | 112 bulbs in all  | .....2.10   |
| 200—2.00; with 20 Pelegrina,  | 220 bulbs in all  | .....3.40   |
| 1000—9.75; with 50 Pelegrina, | 1050 bulbs in all | .....14.50  |



Blue Hydrangea  
Description on page 12

### Perennial BEAUTY Collection

- 2 Blue Skylark.  
Hardy Aster.
- 2 Golden Queen.  
Yellow 'Mum.
- 2 Crimson Beauty.  
Red 'Mum.
- 2 Improved Napoleon.  
Red everblooming  
Carnation.

\$1.35

Save 65c



Chrysanthemum, Crimson Beauty  
Description on page 12



Golden Queen Chrysanthemum  
Description on page 12



Hardy Aster, Blue Skylark—500 to 1000 blooms first ye  
Description on page 12





*Westhauser's  
New-Land*

# WAYZATA

*Everbearer*

## THE HONEY-SWEET BERRY WITHOUT A FAULT

**THE WORLDS GREATEST  
EVERBEARER  
Outyields Them All**

**Delicious Honey-Sweet  
Bears 60 Days After Plant-  
ing—3 Full Crops in  
18 Months**

**Succeeds Everywhere  
Large, Healthy Plants  
Heavy Foliage and  
Extra Heavy Root System**

Progress marches on in the Everbearer Family. At last we have an Everbearer, WAYZATA, WITH ALL THE GOOD POINTS DESIRED. A large, uniform, firm berry, red to the core, even color all over, no green tips, drought resistant, honey-sweet flavor, and outbears all other Everbearers 3 to 1. The originator stated that he picked from June to October 901 crates from 3 1/2 acres, which sold for \$3,100.55.

Without contradiction the best flavored Everbearer today. Customers who have tried Wayzata in a small way come back with larger orders every year, in spite of being higher in price than other Everbearers. They lose no time repaying your investment, bear the first crop 60 days after being planted until November, again a fine crop next spring and the third crop from July until snow flies.

Wayzata is very hardy, stands 30 below zero weather, is adapted to a wide range of soils, from clay to sandy soil, the plants are large and extra heavy rooted. The foliage is dark green, stands 8 to 10 inches high, the leaves are thick, leather-like, free from leaf spots and other plant disease. The crowns often multiply tenfold or more which accounts for their heavy fruiting quality. However, since they are busy directing their energy to fruiting, they do not make as many runner plants as other Everbearers, which together with the great demand keeps the price of plants rather high. That is the reason why the plants are scarce and will be for some time to come. The Wayzata has been a "sell out" with us every year and we were obliged to return many orders. To be on the safe side, order early and have your plants reserved.

## We Are the Largest Grower in the World of New Land Grown Wayzata Plants

See Photo at Right of Our New Land Wayzata Acreage.  
Taken Sept. 25th, 1937.

The land they are growing on was woodland covered with stumps a few years ago, which we cleared at an expense of \$500.00 per acre. This virgin soil is full of humus and minerals. Plants grown under such ideal conditions ARE IN A CLASS BY THEMSELVES, much larger than ordinary plants, full of energy and life and ready to make money for you.

### PRICES REDUCED

We have more plants this year than we have had other years and have reduced our price from \$33.00 to \$25.00 per 1000, less discount.



The above photo was taken from berries picked in October

### What Mr. A. K. Forbes Has to Say About Our Way- zata Plants

Westhauser Nurseries, Sawyer, Mich.  
Gentlemen: The 5000 Wayzata Strawberry plants which I received from you this spring were as fine as could be grown anywhere. The quality of the berries is unsurpassed; they are sweet, have a very pronounced flavor and aroma, and are firmer than most everbearers. They are very attractive and ripen uniformly. Enclosed is a photo showing them 90 days after planting, when they were fruiting heavily. You can look for a fine order next January.  
Respectfully, A. K. FORBES.

### Wayzata Prices

| 1-Year Plants  |        |
|----------------|--------|
| 25 for .....   | \$1.35 |
| 50 for .....   | 2.00   |
| 75 for .....   | 2.90   |
| 100 for .....  | 3.95   |
| 200 for .....  | 6.45   |
| 300 for .....  | 8.90   |
| 400 for .....  | 10.95  |
| 500 for .....  | 12.50  |
| 1000 for ..... | 25.00  |

Bought 400 WAYZATA CLUMPS from us in spring, gets 1000 more for fall setting.

Missouri,  
October 12th, '37.  
Westhauser Nurseries,  
Sawyer, Mich.  
Gents:  
This spring I got some of the finest WAYZATA Clump plants from you. I want 1000 more, if you can furnish them this fall, please quote prices and oblige.  
W. S. DUNCAN.

### Wayzata Clumps

|               |        |
|---------------|--------|
| 1 for .....   | \$0.20 |
| 10 for .....  | 1.25   |
| 25 for .....  | 2.50   |
| 50 for .....  | 4.00   |
| 75 for .....  | 5.90   |
| 100 for ..... | 7.50   |
| 200 for ..... | 14.00  |

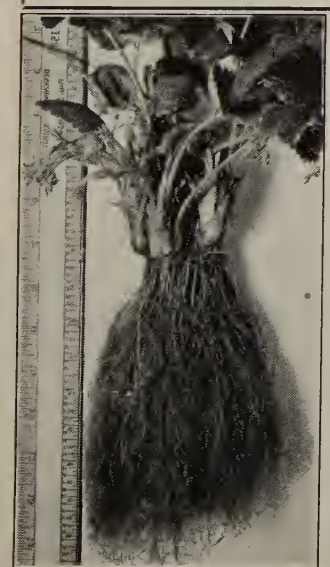
## WAYZATA

### Clump or Combination Plants

**Grow to Enormous Size—Often 12 to 15 Inches Across  
25 Plants Will Supply the Average Family with  
Berries During Summer and Fall the First Year**

The Wayzata makes runner plants in limited quantities, but joins a number of new plants with new roots to the mother plant. This combination of plants appear as one large plant with a number of crowns, which is the reason the Wayzata outbears all other Everbearing Strawberries. Nature provides each crown with a number of fruit stems and blooms which are formed before winter, remaining dormant until plants are transplanted in spring, which come to bloom shortly after.

We have counted 25 fruit stems on a single Clump plant, the plant you see at the left has six crowns and could be divided in that many plants for individual planting. Clump Plants will grow easily with such a mammoth ROOT-system to start with. Pick the first blooms off the plants which will appear, right after planting, a new set of blossoms will follow and in 3 weeks later the first berries will ripen. We recommend these large plants for hill system culture, especially for small, rich garden plots, planting them 20x20 inches apart. We have sold some orders in large lots and our customers had excellent results, ordering them in 1000 lots; see letter of Mr. Duncan above.



A Single Clump or  
Combination Plant

# Westhauser's Improved Strain

## 68,000 Mastodon Ever- bearing Strawberry Plants to One Co- operative Buying Club

Who tried several nurseries with orders for comparison. After the first shipment they selected Westhauser Nurseries to fill the balance of 68,000 plants.

### CLUB ORDERS Are Welcome

700 QUARTS—FALL CROP ONLY  
—FROM 1000 WESTHAUSER  
MASTODON—1/8 ACRE  
Nevis, Minn.

Dear Sirs:—We would like to have you send us your new catalog. We raised some very fine berries from the Mastodon plants we bought of you last spring, 700 quarts from the 1000 plants. We will set out more this spring.

Yours truly,  
H. W. HARRIS.





# GEM

## A Wonderful Everbearer

Introduced 6 years ago by Mr. Frank Keplinger of central Michigan of whom we bought our foundation stock.

Westhauser's Gem are grown on new land with all its plant food and mineral elements untouched, therefore, they are **outstanding for vigor and health**, have extra heavy fibrous root system, in fact.

**FOLIAGE.** For an Everbearer GEM is a heavy plant-maker and produces a larger fruiting row than any other Everbearer we know of. The plants are very hardy, not subject to leaf blight.

**SIZE AND APPEARANCE.** The berries are large size, very uniform, and held their size even throughout the dry weather we had last summer. They have the appearance of an over-size Premier berry. The color is a deeper red, very glossy, and they have a very fancy appearance.

**FLAVOR.** The berries are very sweet and have a flavor like the Progressive variety. The flesh of the berry is very fine grained and red clear through. Very little sugar is necessary to bring out the flavor.

**FIRMNESS.** The berries are extremely firm and stand long distance shipping well. If you are in the market for an outstanding firm and fancy Everbearer try GEM this year. The supply of course is very limited, as only a few nursery firms are in possession of this great new variety. Play safe, order now.

**PRICES SHARPLY REDUCED.** We have reduced the price and they are in the reach of everybody. Why not try some.

### Gem Everbearers

|               |        |
|---------------|--------|
| 25 for ....   | \$0.60 |
| 50 for ....   | .75    |
| 75 for ....   | .95    |
| 100 for ....  | 1.15   |
| 200 for ....  | 2.00   |
| 300 for ....  | 2.75   |
| 400 for ....  | 3.40   |
| 500 for ....  | 4.00   |
| 1000 for .... | 8.00   |

For larger orders write for special prices.



Gem

## MASTODON Everbearer

Makes Extra Profits for Our Customers from Early Midsummer Until Frost

The Mastodon Everbearer was discovered some 15 years ago and was the first large Everbearer introduced, the price of plants at that time was even higher than the price of WAYZATA today. Thousands of our customers in the past have bought millions of plants from us for garden planting and large acreage for big profits. The price of plants today is so reasonable that everybody can afford to have a Strawberry garden and enjoy these fine Quality Berries from June until snow flies. The size of these berries and the tart flavor delight the housewife for fresh table use, jams and jellies.

### PRICES ON MASTODON EVERBEARERS

|                |        |
|----------------|--------|
| 25 for .....   | \$0.60 |
| 50 for .....   | .80    |
| 75 for .....   | 1.00   |
| 100 for .....  | 1.35   |
| 200 for .....  | 2.20   |
| 300 for .....  | 2.85   |
| 400 for .....  | 3.75   |
| 500 for .....  | 4.50   |
| 1000 for ..... | 9.00   |

For Larger Orders Write for Special Prices.

When planted in spring they will produce a crop of berries in late June. At this writing, the 27th of October, our Mastodon vines are loaded both with ripe and green berries. Next spring they will bear fruit with the spring bearing Strawberries in June and another crop next fall. Our Strawberry plants are outstanding for vigor, health and size and have an extra fibrous root-system. Order Westhauser plants this year and succeed. The great demand for Mastodon plants makes it advisable to order early and have your plants reserved and they will be shipped at the proper planting time.

We are headquarters for the 3 leading Everbearing varieties listed on pages 15 to 18.

Illustrated in natural color and with true descriptions.

Our prices are reasonable and governed by the size of the plant crop and cost of production.

We have made up a few collections at SPECIAL PRICES for your convenience at the bottom of this page.

## New TAYLOR Raspberry

### The Best Late

New in every way originated and released by the New York State Experiment Station after many years of testing. The Berries oblong in shape, uniform in size, very firm and larger than any red Raspberry now grown. Superb flavor like Viking, do not crumble, tall, vigorous grower and immensely productive.

### PRICES

One-year, No. 1 plants: 6, 60c; 12, \$1.15; 25, \$2.25; 100, \$7.50; 1000, \$60.00.

One-year, fancy, extra large: 6, 80c; 12, \$1.50; 25, \$2.50; 100, \$9.50.

Two-year transplants, bearing age: 6, \$1.25; 12, \$2.25; 25, \$3.75; 100, \$13.50.

Supply Limited—Order Early



## GREAT MASTER NEW - LATE Spring Bearer

Great Master is a seedling discovered fruiting a few years ago. For years we have scoured the country over for just this type of a real worth while late berry. After watching Great Master and putting it through the most rigid tests we were amazed to find it really excelled our fondest hopes. It is a large, real firm, fancy, glossy berry with a superb flavor of its own, outbears other late spring bearers 2 to 1. The flowers are self pollinizing.

The plants are large and thrifty, make many runners, but space their plants far enough apart, to insure large size berries, they ripen about 3 weeks later than Premier and mature every berry to full size.

We feel that we have done the Strawberry world a real service by adding such a valuable variety to the Strawberry family. Watch Great Master, buy a few plants and be the first in your locality to grow this outstanding wonder berry, prolong your fruiting season and have fancy berries when others are gone. 100 plants limited to one customer. Price: 25 plants for \$1.00, 50 for \$1.75, 100 for \$3.00.

### XXX Collection

100 DORSETT, Early.  
25 GREAT MASTER, Late.

**\$1.79** No Discount

### Assortment 999-A

50 Mastodon  
50 Gem  
25 Wayzata, 1-yr.  
New-land Grown **\$2.25**  
No Discount.

### Assortment 999-C

100 Mastodon Everbearer  
50 Grand Champion, Spring Bearer  
50 Dorsett, Spring Bearer  
No Discount. **\$1.99**

### Assortment 999-E

50 Wayzata, 1-yr. Everbearer  
50 Gem, Everbearer  
50 Mastodon, Everbearer

**\$2.79**

Double the above collection, \$5.19.  
No Discount.

### Assortment 999-B

100 Mastodon  
100 Gem  
25 Wayzata, Clump  
New-land Grown **\$3.69**  
No Discount.

### Assortment 999-D

100 Gem, Everbearer  
50 Grand Champion, Spring Bearer  
50 Dorsett  
No Discount. **\$1.89**



### A-No. 1 Collection

25 Wayzata, 1-yr. Everbearer.  
25 Great Master, late Spring Bearer.

**\$1.89**

NO DISCOUNT



# Westhauser's Heavy Producing Strain "Certified" Raspberries

## CUMBERLAND Black Raspberry

The Famous Worth-While Early Blackcap RIPENS a WEEK After Logan

(Midseason) The leader among all Black Raspberries. Popular with growers, as it does well in any climate or any well-drained soil. The large, rich, black berries present such an attractive appearance that buyers pay the top-notch prices for them. Excellent for table use and canning. The Cumberland sets so many berries that it is necessary to give them a severe trimming, as the plants could not hold up if all the berries came to mature size.

### Westhauser Raspberry Plants

Are certified disease-free, having been twice state-inspected during the growing season.



Thornless Youngberry



Golden Queen Raspberry  
(See page 10 for description)

### DISCOUNTS For Cash Orders

- 20%** Discount up to January 31st.
- 15%** Discount up to March 1st.
- 10%** Discount on all cash orders received during balance of the 1938 spring shipping season.

WRITE FOR SPECIAL PRICES ON LARGE QUANTITIES

### Free Gifts

For \$5.00 and \$10.00 Orders. See page 3.



Newburgh



Cumberland

### The New Red Raspberry

## NEWBURGH

A NEW RED RASPBERRY

Introduced by the New York Experiment Station. The plants are heavy and stocky, the canes do not grow quite as tall as some of the other varieties, but carry a large load of berries. In New York state they have yielded 30% more fruit than other varieties; so far Newburgh has proven immune from mosaic, is very hardy and easy to grow.

The berries are larger than other varieties, their size holds up well during their long picking season. The firmness and freedom of crumbling makes Newburgh a good long distance shipper and market variety. The color of the berries is a lighter red than that of Latham, flavor and quality is easily on a par with Latham.

The supply of Newburgh plants is still limited and the demand active, last year we were sold out long before the shipping season was over.

### Thornless Youngberry

PLANT PATENT NO. 4

6 Plants for \$1.00.

Gains in favor every year with both commercial and small planters, grows on trellis like Dewberry. Stands 15 below zero; mulch for colder climates. The color of the berry is maroon-purple. Delicious, a blend between Blackberry, Dewberry and Raspberry flavor. Vines entirely thornless, saves labor. Prices for 1-year No. 1 plants, 12 for \$1.65, 25 for \$2.75, 50 for \$3.75, 100 for \$6.50, 500 for \$22.50, 1000 for \$45.00, enough for 1/2 acre. No discount on this variety. Supply limited.

[19]

## LATHAM RED RASPBERRY

Latham has made good as the best medium to late variety in all sections of the country. Originated in Minnesota where the severe winters are a test, but it does not winter-kill even at 45 degrees below zero. This is a large, most beautiful and profitable red Raspberry. Rich, dark red berries an inch in diameter are quite common. They stick to the stem days after they are ripe when other varieties would soften and fall to the ground. The fruit is firm, making it good for canning and shipping, as well as for table use. A heavy bearer. In an actual official test the Latham outyielded the older varieties by over 3,000 pints per acre on a three-year planting. The fruit ripens about a week later than the Chief and often covers a fruiting season of about 8 weeks. The demand for Latham always exceeds the supply—so order early.

### Bearing Size Plants for Garden and for Growers Who Want Quick Results

Here is what Mr. W. J. Beuschlein of Detroit, Mich., also has to say about Westhauser's transplants:

"I want to tell you about the Latham transplants I bought of you. I set out 500 plants in March and in July I sold enough of these wonderful berries to pay for more than double the cost of the plants. I never heard of such a remarkable record for the first year. Next spring I will set out five acres; can you supply me with plants? I am more than satisfied and thank you for your co-operation."

We have a limited amount of the following varieties of 2-year bearing-age transplants, Cumberland Black Raspberry, Latham, Viking, and Newburgh Red Raspberries, Eldorado Blackberry and St. Regis Everbearing Red Raspberries. These plants will bear fruit this season, which will more than pay for the extra cost. For prices see pages 21 and 22.

**Quick Return Bearing-Age Collection**  
12 Viking, Early, red. \$2<sup>19</sup>  
12 Cumberland, Black.  
12 Eldorado Blackberry.  
12 St. Regis Red Everbearing. 25 of each, \$4.00.



Latham



Viking—Extra Early

### IDEAL Garden Collection

25 Cumberland, black \$1.39  
25 Latham, red  
50 of each, \$2.25

### NO NAME Raspberry Bargain

Occasionally labels are lost in the field or packing house. These plants may consist of one or more varieties, the quality is as good as labeled stock. We are selling these at the following reduced prices: 25 for 50c; 50 for 80c; 100 for \$1.15; 500 for \$5.00; 1000 for \$9.50.

Below—St. Regis



[20]



# Westhauser's LARGE ROOTED, HEAVY-BEARING STRAIN OF Raspberries



Logan

## New LOGAN Blackcap

### *The Earliest Black Raspberry*

The best dependable early Black Cap. In some localities where it has been grown for the past few years, Logan has almost displaced other early varieties. Ripens a week to 10 days earlier than Cumberland, which allows the grower to get in on the early market, when prices are high.

Berries are as large as the Cumberland, bears as heavily and ripens a week ahead of Cumberland. This gives the grower a chance to make some real money. One of the New Logan's outstanding characteristics is its resistance to mosaic and other Raspberry diseases. We have a fine lot of thrifty plants to offer. **Prices below.**

**Westhauser's  
Raspberry Plants  
are Twice  
State Inspected**



Quillen

## Viking

(Early). A new giant hardy Red Raspberry. Berries ripen a week earlier than Latham, and command top prices at that time. This variety originated at the Ontario Horticultural Experiment Station, Canada. It roots deep, which enables it to mature a large crop of berries even through a very dry season. The berries are easy to pick, are large, lively bright red, thimble shaped, firm, very attractive, and easy to sell. This variety is entitled to a good trial. It may be just the one which does best in your locality. If interested, order early, as we have only a limited amount of plants available. **Prices below.**

## St. Regis

Everbearing Red Raspberry. Ripens about ten days ahead of any other Red Raspberry in spring, which assures top prices. Bears during the regular season and continues through summer and fall months. Berries are bright scarlet-red, medium to large, richly flavored, and especially appetizing in fall. The berries sell for high price in fall. We have seen 24-pint crates sell for \$10.00 per crate. Excellent keeping and shipping quality; desirable for the home garden. **Prices below.**

## Quillen

### *Late Black Raspberry*

Will prolong your Raspberry season. Logan, earliest; Cumberland, midseason; Quillen, late. Enjoy the greatest profit.

Quillen berries are immense in size, jet black in color, of the finest quality, and possess a tempting richness of flavor. A truly fancy table berry, and never fails to bring high prices on the market. Every berry develops to full size, and there are no crumbly, seedy berries. Bushes are vigorous growers with stocky canes and heavy foliage. Quillen is especially desirable in localities where anthracnose is common, as it is highly resistant to that disease. **Prices below.**

### **THRIFT COLLECTION**

- 25 Logan Black Raspberry. Early.
- 25 Quillen Black Raspberry. Late.
- 25 Latham Red Raspberry. Med. season.
- 25 St. Regis Red Everbearer.

**LARGE  
1-Yr. No. 1  
PLANTS** **\$1.69**

50 of each, \$3.00

**NO DISCOUNT**

### RASPBERRY PRICES

|  | 500 at 1000 rate |        |        |        |        |        |                |
|--|------------------|--------|--------|--------|--------|--------|----------------|
|  | 6                | 12     | 25     | 50     | 100    | 250    | 400 1000       |
| Viking, early red, 1-yr., No. 1              |                  | \$0.50 | \$0.75 | \$1.50 | \$3.00 | \$5.65 | \$8.30 \$17.50 |
| Viking, 2-yr. transplants, bearing age       | .75              | 1.00   | 1.75   | 2.75   | 4.50   | 9.75   | 15.00 32.00    |
| Latham, 1-yr., medium size                   |                  |        | .65    | 1.00   | 1.75   | 3.75   | 5.00 12.00     |
| Latham, 1-yr., No. 1                         |                  |        | .90    | 1.50   | 3.00   | 5.50   | 8.00 17.50     |
| Latham, 1-yr., fancy, selected, extra strong |                  | .75    | 1.15   | 1.75   | 3.75   | 7.00   | 10.00 22.00    |
| Latham, 2-yr. transplants, bearing age       | .75              | 1.00   | 1.75   | 2.75   | 4.50   | 9.75   | 15.00 32.00    |
| Newburgh, 1-yr.                              |                  | .50    | .75    | 1.50   | 3.00   | 5.65   | 8.30 17.50     |
| Newburgh, 2-yr. transplants, bearing age     | .75              | 1.00   | 1.75   | 2.75   | 4.50   | 9.75   | 15.00 35.00    |
| St. Regis, 1-yr., No. 1                      |                  | .65    | .90    | 1.60   | 3.10   | 6.05   | 9.00 19.50     |
| St. Regis, 2-yr. transplants, bearing age    |                  | 1.00   | 1.75   | 2.75   | 5.00   | 10.50  |                |
| Logan, early black, 1-yr., No. 1             |                  |        | .75    | 1.45   | 2.50   | 4.90   | 7.25 16.00     |
| Cumberland, 1-yr., medium                    |                  |        | .60    | 1.10   | 1.90   | 3.70   | 5.50 12.00     |
| Cumberland, 1-yr., No. 1                     |                  |        | .75    | 1.45   | 2.50   | 4.90   | 7.25 16.00     |
| Cumberland, 2-yr. transplants, bearing age   | .75              | 1.00   | 1.75   | 2.75   | 4.75   | 9.75   | 15.00 35.00    |
| Quillen, 1-yr., No. 1                        |                  |        | .75    | 1.45   | 2.50   | 4.90   | 7.25 16.00     |

For Large Orders Write for Special Quotation.



Westhauser's  
CERTIFIED  
Eldorado

Productive, Firm  
and Profitable

BLACKBERRIES

The choice of the commercial grower and housewife for the good old-fashioned jams, pies, preserves and fresh fruit for the table coming just after Raspberry season, when but little other fruit is available. They ripen 10 days after Dewberries and the harvest extends to the fore part of September; they are the last of all spring and summer berries in the season and the trade is willing to pay well for them. The canes grow sturdy and upright, and are hardy enough to need no winter protection.

The berries are large, uniform in size, jet black, and do not turn red after being picked. They have a flavor that always calls for more and are firm enough to ship to distant markets, assuring good prices.

Its hardiness and freedom from disease, especially orange rust, the common enemy of all Blackberries, has made ELDORADO the leading variety with the commercial grower.

**ELDORADO ROOT CUTTING PLANTS** are individual plants; that is, part of the roots of the old plants are cut off and planted in spring. They produce a nice fibrous root system and a good top growth. We are listing them only a little higher than the T-roots or sucker plants and they are well worth the difference.

**ELDORADO ROOT CUTTING TRANS-PLANTS.** If you want a crop of Blackberries this year, our transplanted root cutting plants will do it. They are sturdy and have a fine root system. They have been reset in nursery rows for two years, and will bear fruit a few months after planting. Of this variety, we have only a limited amount, so order now and play safe.

**Alfred** The coreless Blackberry, originated in Michigan, the state that produces fruit with the flavor. The color is a glossy jet black, the flavor sweet and delicious, and it is nearly seedless and coreless. A hardy plant that produces mammoth berries, often one and three-fourths inches long. It does equally well in cold sections. Why not include a few in your order and get started raising this profitable berry?



Eldorado

Gentlemen: Greenwood, Wis.  
The Eldorado Blackberry plants I got from you last year produced a large crop of large, beautiful berries. Many thanks for such nice plants.  
A. N.

Blackberry Prices

|  | 6   | 12   | 25   | 50   | 100    | 250    | 400    | 1000   |
|--|-----|------|------|------|--------|--------|--------|--------|
| Eldorado Blackberry, 1-yr., medium .....       |     |      |      |      | \$0.60 | \$1.10 | \$1.90 | \$3.70 |
| Eldorado, 1-yr., No. 1 ...                     |     |      |      |      | .75    | 1.45   | 2.50   | 4.90   |
| Eldorado, 2-yr. transplants, bearing age ..... | .75 | 1.00 | 1.75 | 2.75 | 4.50   | 9.50   | 14.00  | 32.00  |
| Alfred, 1-yr., No. 1 .....                     |     |      |      |      | .80    | 1.55   | 2.80   | 5.25   |
| Alfred, 2-yr. transplants, bearing age .....   | .85 | 1.10 | 1.85 | 2.85 | 4.75   | 9.75   | 15.00  | 35.00  |

For large orders, write for special quotation.

4 Color Garden Pride Collection  
BEARING AGE PLANTS

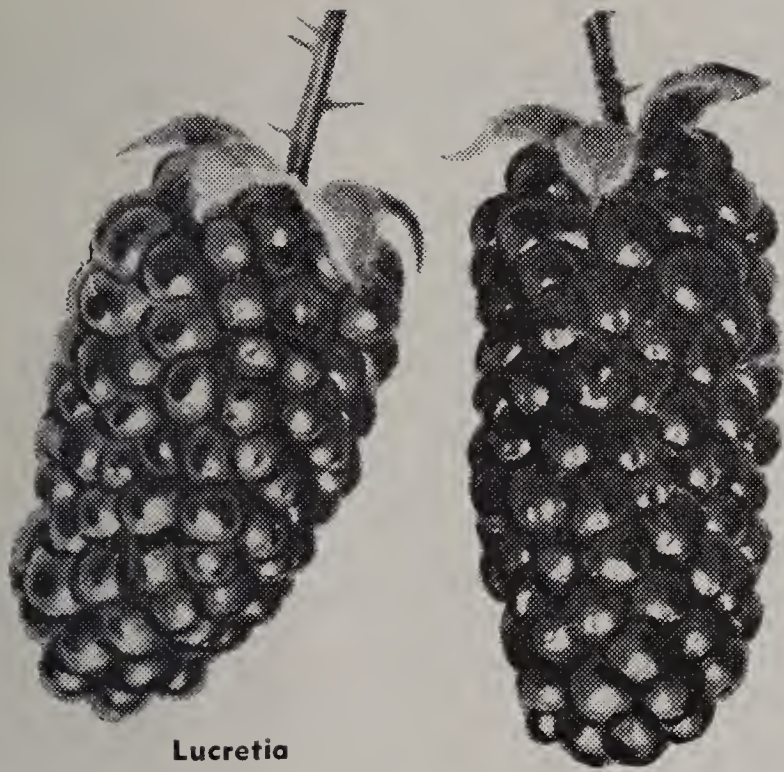
- 6 Latham Red, 2-yr. Transplants. Page 20.
- 3 Cumberland Black Raspberry. Page 19.
- 6 Eldorado Blackberry. Page 22.
- 1 Golden Queen Raspberry. Pages 10 and 19.
- 1 Crystal White Blackberry. Page 10.

PRICE \$149 NO DISCOUNT



Alfred Blackberry





Lucretia

## Lucretia

(The Creeping Blackberry). Produced on a trailing vine instead of a bush, does best when supported on a wire, like grapes; free from rust and all fungous diseases. The berries are even larger than blackberries. They are jet black, coreless, sweet and juicy. The Lucretia so far surpasses all other kinds of Dewberries that we have discontinued raising other varieties.

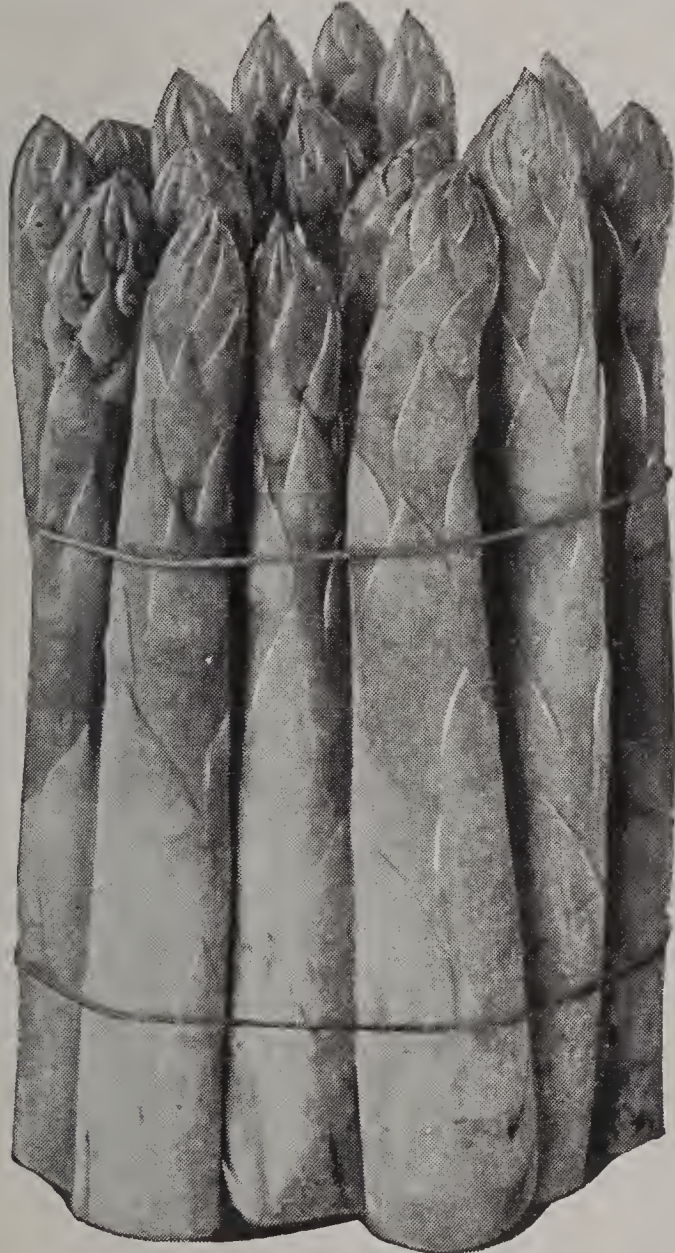
Dewberries are at their best when all sorts of raspberries are on decline, about 10 days before blackberries come on the market and fill a gap for the commercial grower. No home should be without at least a small patch. Our northern grown plants are heavy rooted and reasonably priced.

1-yr. No. 1—12 for 55c; 25, 90c; 50, \$1.30; 75, \$1.80; 100, \$2.10; 200, \$4.00; 300, \$4.90; 500, \$7.25; 1000, \$14.50.

2-yr. Transplants (bearing age)—6 for 75c; 12, \$1.10; 25, \$1.50; 50, \$2.75; 75, \$3.25; 100, \$4.50; 200, \$7.00; 300, \$9.50; 500, \$13.75; 1000, \$27.50.

## Potomac, Brand New

The brand new variety of Raspberry. Introduced by the U. S. Department of Agriculture. It is a cross between a Black Raspberry and a Red Raspberry, making it a Purple Raspberry. Compared side by side with Cumberland, showed about twice as many berries on the Potomac as the Cumberland. It is very free from diseases. Makes fine jellies, and preserves. It is the very best of all the purple varieties. 1-yr. No. 1: 25 for \$1.00; 50, \$1.75; 100, \$3.50; 200, \$6.00; 500, \$14.00; 1000, \$25.00.



Martha Washington



Potomac

## Economy Garden Collection

2-yr. Transplants (Bearing Age)

12 Dewberry 12 Viking Red Raspberry  
12 Eldorado Blackberries 12 Latham Red Raspberry

48 Large Plants In All  
NET—NO DISCOUNT. **\$2.29**

## Asparagus

MARTHA WASHINGTON. This new rust-resisting variety is the result of fourteen years experimenting by the U. S. Bureau of Plant Industry, and as we believe this to be the best, we, like other nurserymen, have discarded all other kinds. The stalks are large and tender, and very productive. One of the most delicious and earliest vegetables grown, develops quickly and is profitable for market or for home use. With but very little care a patch will last for many years.

1-year—25 for 50c; 50 for 85c; 100 for \$1.50; 500 for \$3.25; 1000 for \$6.50.

2-year—25 for 65c; 50 for \$1.00; 100 for \$2.00; 500 for \$5.00; 1000 for \$10.00.

3-year, Jumbo—25 for \$1.00; 50 for \$1.50; 100 for \$3.00; 500 for \$9.25; 1000 for \$18.50.

## Rhubarb

MYATT'S LINNAEUS. Rhubarb should be grown in every garden; it provides material for early spring pies and delicious sauce. It is also valuable for canning. Plant a few roots this spring and you will have a supply of early fruit next year. This wonderful new variety is different from the old sorts. The stems are very large and tender; yields very heavily. 1-yr. roots, 10c each; 6 for 40c; 12 for 50c; 25 for \$1.00; 100 for \$3.00; 1000 for \$18.00.

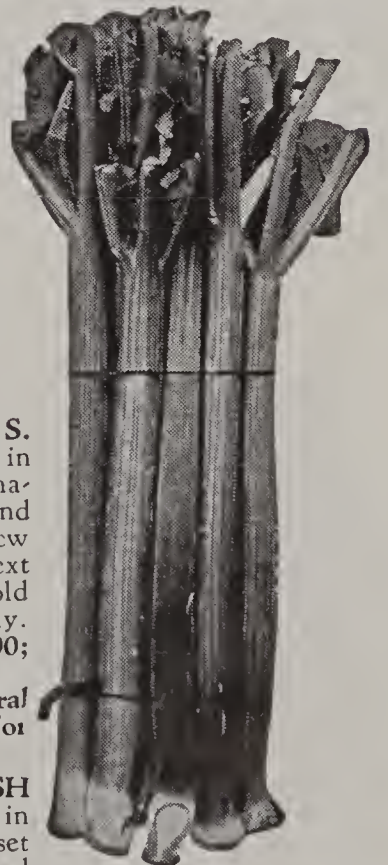
GIANT 1 yr. clumps, main root 1½ inches, with several crowns, will produce a nice crop this year. 25c each; 6 for \$1.25; 10 for \$2.00.

## Horseradish

HORSERADISH ROOTS do best in rich, loose soil, set slanting and covered two inches. Crowns, each 10c; 4 for 25c; 12 for \$1.00.



Horseradish



Rhubarb



# Plant Westhauser's Hardy Fruit

## HARDEE

### The Patented Peach No. 120

(Illustrated in color on cover page)

What scientists "hail" the most important Peach discovered in the past 25 years. Which has been recognized by the U. S. Government as possessing extra cold-resisting qualities. 1933-1934, when the Peach crop amounted to only 30 per cent in the middle western states on account of the sub-zero weather, the most severe winter the Peach growers have ever known, the HARDEE came through with a full crop.

This Peach is large, distinctly new, resembling Elberta in appearance, more richly colored and a little more oblong. This Patented Peach is being handled under license.

**PRICES:** 7/16", 3½ to 4½ ft. trees, each, \$1.00, 10 for \$9.00; 100 for \$75.00. 9 to 11/16", strong trees, should bear fruit the second year, each, \$1.50; 3 for \$4.00; 6 for \$7.50; 10 for \$12.00. No discount.

### Hale-Haven Early Peach

(Midseason Yellow Freestone)

This wonderful new Peach was introduced by the Michigan State Experiment station, South Haven, Michigan. It is a cross between South Haven and J. H. Hale. A large, beautifully colored yellow-fleshed Peach ripening about two weeks before Elberta, a perfect free-stone, extremely high color, colors a few days before it is ripe on the tree, therefore can be picked reasonably green for long distance shipping.

**PRICES:** 7 to 9/16", 3½ to 4½ ft. trees, each, 40c; 3 for \$1.15; 6 for \$2.20; 10 for \$3.50; 100 for \$29.00

## Cherries

**SWEET SEPTEMBER** (Pat. No. 94). Ripens September 1st; hangs on until snow flies. Starts bearing second season after planting. Sweet September is the most sensational introduction of the year and it is the first fall-bearing Cherry ever recorded in Horticulture. We are proud to offer such an unusual variety to our customers. The fruit is the size of a good Montmorency, striking red in color; quality is delicious for eating raw and it is a good canner. Hardier than the average Sweet Cherry and so far has been free from rot and curculio injury. The tree is a strong grower, developing a well-shaped top—very desirable for orchard planting and as an ornamental tree for the lawn. Our supply is somewhat limited this year so we would advise you order without delay. 3 to 4 ft. trees, each, \$1.50; 10 for \$14.50; 25 for \$35.00. No Discount.

**LARGE MONTMORENCY.** Best late pie Cherry, ripening about ten days later than Richmond. The fruit is extra large, bright red, firm, and fine for shipping. A strong grower, perfectly hardy, bears young, and a full crop. This variety is very scarce the country over, order early, avoid disappointment. 7/16", 3 ft. and up, each, 60c; 3 for \$1.65; 6 for \$3.20; 10 for \$4.75.

### Sweet Cherries

**WINDSOR.** A late variety, valuable for market and desirable for home use. Fruit large, dark red. Flesh firm and sweet. Resists rot and clings to tree long. 3½ to 4½ ft. trees, each, 55c; 10 for \$5.00.

**SCHMIDT.** An excellent market Cherry. Fruit is very attractive and keeps well. Deep crimson-red color. A heavy producer of extra large, tender, juicy fruit. 3½ to 4½ ft. trees, each, 55c; 10 for \$5.00.



Elberta

### J. H. Hale Peach

Ripens a few days earlier than Elberta, is known the country over for its great beauty. The largest Peach grown; light yellow with a deep carmine blush. Finest quality, flavor is outstanding and delicious. The trees are hardy and bear young. For perfect pollenization plant with Elberta.

**PRICES:** 7 to 9/16", 3½ to 4½ ft. trees, each, 40c; 3 for \$1.15; 6 for \$2.20; 10 for \$3.50; 100 for \$29.00.

### Elberta

#### The Standard of All Peaches

The outstanding midseason variety by which all mid-season Peaches are judged. Grown over the entire country for both commercial and garden purposes. Very large, yellow with red blush cheek; very juicy, highly flavored. Hardy, vigorous grower, does well in all Peach-growing sections. Ripens fore part of September.

**PRICES:** 7 to 9/16", 3½ to 4½ ft. trees, each, 40c; 3 for \$1.15; 6 for \$2.20; 10 for \$3.50; 100 for \$29.00.

## Plums

**YELLOW EGG.** Very popular yellow Plum. Rapid grower; hardy, thrifty, prolific bearer. Fruit rich yellow, size medium to large.

**GERMAN PRUNE.** The most delicious of all Plums. Extra large size, often two inches in diameter. Early and abundant bearer. Combines hardiness, immense size, delicious quality, long keeping, beautiful color, small pit; an early and prolific bearer, often producing a good crop in two years after planting.

**LOMBARD.** Medium size. Fruit red. Very productive. This is a leading market variety and is grown extensively wherever Plums are known. Late August.

**PRICES—All Plums:**

3½ to 4 ft. trees, each, 55c; 10 for \$5.00.



# Trees and You Will Succeed ~



Patent  
No. 94

## *New Sweet September* **CHERRY**

See opposite  
page for  
description

Hale-  
Haven  
Peach

J. H. Hole  
Peach



Bosc  
Pear



Schmidt's  
Big Cherry

Yellow  
Transparent  
Apple



German  
Prune





# Westhauser's Northern



Delicious Apple

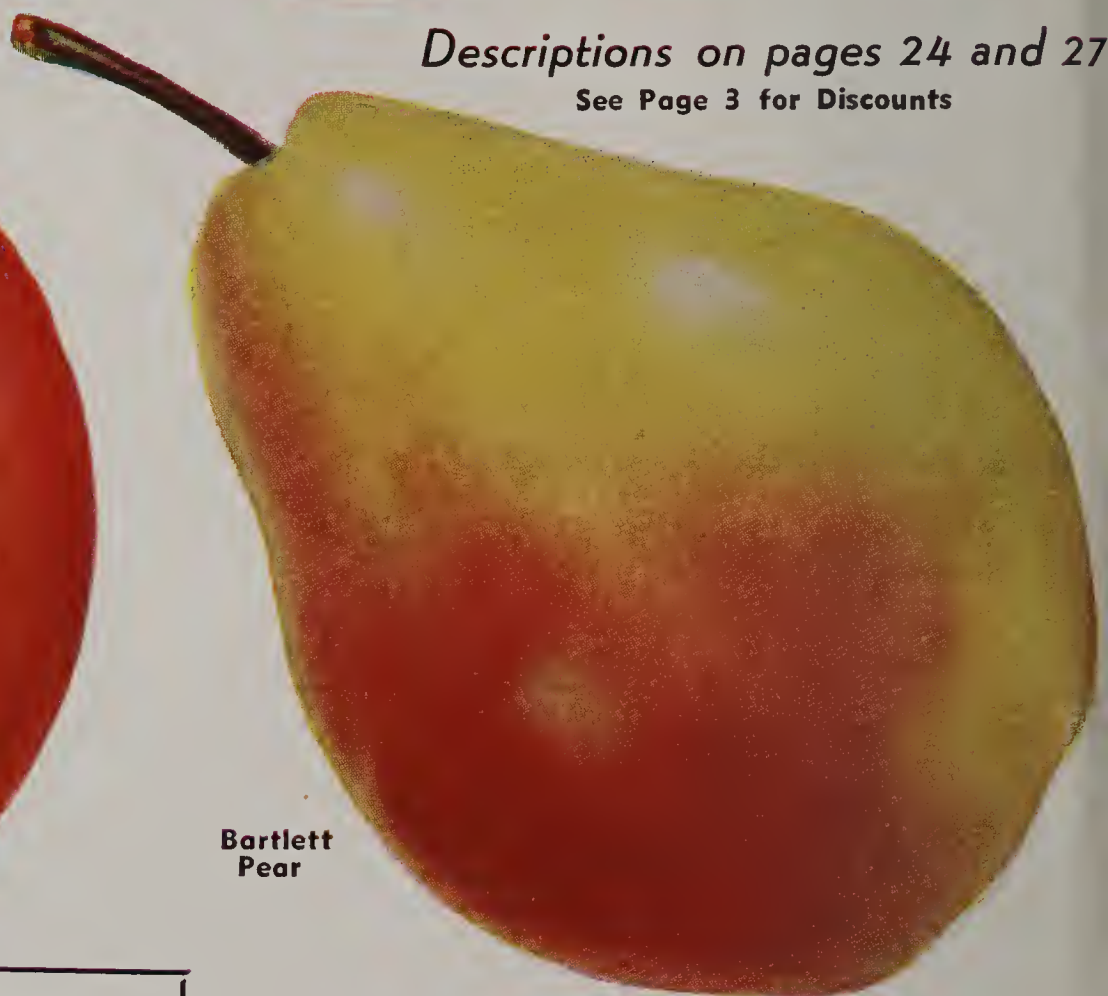


Montmorency Cherry

*Descriptions on pages 24 and 27*  
See Page 3 for Discounts



McIntosh Apple



Bartlett Pear

## Large Apple Trees

We have a limited quantity of large 11/16 5½ to 7 ft. trees in the following varieties: Yellow Delicious, Double Red Delicious, Wealthy, McIntosh, Jonathan, and Yellow Transparent at 90c each; 3 for \$2.50; 6 for \$2.75.



Yellow Egg Plum



Jonathan Apple



# Grown Top Quality Apple Trees at Wholesale Prices

## APPLES

**YELLOW TRANSPARENT.** (Early). The very finest extra yellow Apple. It ripens late in July and continues in season until September. Fruit of good size, waxy yellow. Flesh white, mild, juicy and sweet.

**DUCHESS.** (Early). Bright colored, delicious, very good to cook. A very profitable midsummer Apple. It has proved to be one of the best varieties under cultivation in the Northwest.

**WEALTHY.** Ripens late summer and early autumn. Perfectly hardy, vigorous and productive. Fruit large, red streaked with white. Quality good. A profitable market sort.

**JONATHAN.** (Late Fall, Winter). Grand, good winter Apple. Bright, solid red. Flesh white, sometimes tinted with red; firm, fine, crisp and tender. A splendid family sort and highly profitable for market. Tree long-lived, productive and an early bearer. Will keep well without especial care, and also stand much handling.

**McINTOSH.** Medium in size. Fruit is beautiful red, somewhat striped. Flesh is white, crisp, and highly flavored. The tree is hardy and vigorous, and starts to bear young, and heavy. It is a favorite market and eating Apple. Ripens in September and October. Not a keeper.

**DOUBLE RED DELICIOUS.** (Fall, Winter). This new Double Red Delicious colors about three weeks earlier than the common Delicious. In August, when the regular Delicious are still green, Double Red Delicious are red all over and are ready to bring fancy prices. We have only a limited amount of these trees to offer. Order early and play safe.

**TURLEY WINESAP.** An Apple that succeeds everywhere. Fruit is dark red, tinged yellow, of rich enticing flavor. A fine eating Apple and sells readily on the market.

**YELLOW DELICIOUS.** (Fall, Winter). Best yellow Apple. Waxy golden color. Luscious flavor, finest in the world. Bears very early, in second and third year. Keeps until late spring without becoming mealy. Very hardy. You'll make more money with our Yellow Delicious.

**SNOW APPLE** (Fameuse). Medium. Deep crimson; flesh white, very juicy and tender.

**FLORENCE CRAB.** Excellent for preserves and jellies. A heavy, regular producer. Fruit large, red, round and smooth; flesh yellow and sub-acid.

### APPLE TREE PRICES

One price on all varieties as long as the supply lasts.  
2-year, 7 to 9/16", 3½ to 4 ft., well branched,  
heavy-rooted trees:

| 1  | 2      | 6      | 10     | 25     | 100     |
|--|--------|--------|--------|--------|---------|
| \$0.45                                   | \$0.85 | \$2.25 | \$3.35 | \$7.25 | \$28.00 |
| 2-year, strong, 9/16", 4 to 5 ft. trees: |        |        |        |        |         |
| \$0.55                                   | \$1.00 | \$2.60 | \$3.90 | \$9.00 | \$34.00 |

## Quince

**ORANGE.** We list only this one Quince, as we consider it by far the best. The trees commence to bear very young and produce big crops. Fruit is excellently flavored and of large size. 3½ to 4 ft. trees, each, 60c; 10 for \$5.50.



Westhauser's Top Quality Apple Trees in our Nursery.  
Your order will be filled from these trees.

## Apricot

**MOORPARK.** Large, roundish oval, pale orange with a faint touch of red on cheek; yellow flesh; ripens first of August. 3 to 4 ft. trees, each, 60c; 10 for \$5.00.

## Pears

**BARTLETT.** The most popular Pear for home use and market; a leader among canning Pears. Should be in every garden and orchard. Large, golden yellow with reddish blush on the sunny side. Flesh tender, melting and juicy, with delicious, musky flavor. Tree vigorous, erect, bears abundantly.

**BOSC.** Finest quality; extra large, long and tapering; russet; good shipper, brings highest market price. A vigorous grower. October to November. 2-yr. trees, 75c each; 3 for \$2.00.

**KIEFFER.** (Fall). Large, handsome appearance, rich golden yellow, sometimes tinted red on the sunny side; bears largest, most consistent bumper crops. Wonderful keeper and an astounding long distance shipper. Tree hardy, very strong grower, bears at an early age, producing phenomenal crops.

**SECKEL.** One of the richest and highest flavored Pears known; always in demand for desserts and luncheons and better known than any Pear of its class. The tree makes a somewhat slow but stout and erect growth. September and October.

**PRICES—All Pears except Bosc:**  
3½ to 4 ft. trees, each, 55c; 10 for \$5.00.



# Westhauser's Hardy Evergreens



## Evergreen Foundation Planting

### STURDY FIELD-GROWN TREES

3 times transplanted. Cannot be compared with rooted cuttings grown in Hothouses.

- 1 Colorado Blue Spruce, 12 to 15 in.
- 1 Black Hills Spruce, 12 to 15 in.
- 2 Norway Spruce, 12 to 15 in.
- 1 Juniper Virginiana, 12 in.
- 1 Juniper Pfitzeriana, 10 to 15 in.

ALL 6  
for **\$2.50**  
2 Assortments for \$4.50  
NO DISCOUNT

**PFITZER'S JUNIPER.** Low, horizontal growing evergreen with bluish tint, foliage fine in texture. They are very graceful and particularly useful for foundation planting, in rock garden and in front of taller evergreens. 12 to 15 in., 60c each; 3 for \$1.50.

**BLACK HILLS SPRUCE.** The hardiest of all Spruce. Bushy in habit, and symmetrical. Foliage varies from a bright green to blue tint. Slow grower, often seen in foundation plantings. 12 to 15 in., 60c each; 3 for \$1.50. 24 to 30 in., balled and burlapped, each, \$2.50; 3 for \$7.00.

**COLORADO BLUE SPRUCE.** Its intense steel-blue, glistening foliage makes it desirable for lawn or grouping. Three times transplanted. 12 to 15 in., 75c each; 3 for \$2.00.

**CHINESE JUNIPER (Mascula).** Foliage dark bluish green, with a touch of silver. Its habit of growth is upright, very uniform, hardy, will thrive almost anywhere where there is sunlight. Will grow 6 to 7 feet tall. Three times transplanted. 12 to 15 in., 60c each; 3 for \$1.50; 6 for \$2.50.

**PYRAMIDAL ARBOR-VITAE.** Excellent pyramidal evergreen, tapers to a graceful, slender, pyramidal shape. Foliage dark green. Three times transplanted. 10 to 12 in., 40c each; 3 for \$1.00. 15 to 18 in., 75c each.

**NORWAY SPRUCE.** Deep green foliage, excellent for windbreaks; an ideal Christmas tree. Fast grower. 15-18 in., 30c each; 4 for \$1.00; 12, \$2.50.

**MUGHO PINE.** True dwarf type, with dense growth. Grows only 4½ to 5 feet in height, but spreads out to 6 to 8 feet in diameter. Color is deep, rich green through the year. 2 ft. tall, 18 to 24 in. spread, balled and burlapped, \$2.00 each.

**VIRGINIANA (Red Cedar).** Fine, dense foliage; thickly columnar, varying in habit and color, the majority being formal and bluntly conical. 12-in., 50c each; 3 for \$1.25.



Colorado Blue Spruce



Pfitzer's Juniper

# Westhauser's Shade Trees



Chinese Elm



Poplar

**SUGAR MAPLE (Rock Maple).** A well known native tree, having a very symmetrical, dense head. One of the best shade trees for street or park. This variety is also valuable for sugar making and timber. 3 to 4 ft., 25c each; 3 for 60c. 5 to 7 ft., 45c each; 3 for \$1.25.

**SILVER MAPLE.** Rapid growing tree, producing a quick shade, suitable for street or park. The leaves are irregularly indented, bright green above and silver beneath. 8 to 10 ft., 75c each; 3 for \$2.00; 6 for \$3.75. 12 to 15 ft., \$1.50 each; 6 for \$7.50.

**WISCONSIN WEEPING WILLOW.** Grows rapidly; has long, fine leaves borne on long, sweeping branches that reach the ground. 6 to 8 ft., 60c each; 3 for \$1.50; 6 for \$2.75.

**CHINESE ELM.** Rapid grower, well rounded head; grows to a tall, spreading tree. Almost any soil suitable. 3½ to 4 ft., 35c each; 10 for \$2.40. 4 to 5 ft., 40c each; 10 for \$2.75; 25 for \$5.75; 100 for \$23.00. 5 to 6 ft., 60c each; 10 for \$3.75; 25 for \$7.75. 6 to 8 ft., \$1.00; 10 for \$7.50.

**LOMBARDY POPLAR.** Tall and slender tree with bright green leaves and silvery appearance on under side. Suitable for planting along drives and boundary lines; also used for windbreaks and tall screen hedges. 5 to 7 ft., 60c each; 6 for \$3.00.



Wisconsin Weeping Willow



Silver Maple



Sugar Maple

## Special Shade Tree Offer

- 1 Silver Maple, 8 to 10 ft.
- 1 Wisconsin Weeping Willow, 7 to 8 ft.
- 1 Lombardy Poplar, 6 to 8 ft.
- 2 Sugar Maple (Rock Maple), 3 to 4 ft.

**\$2.00**  
(NO DISCOUNT)



# Westhauser's Hardy Flowering Shrubs

## BARGAIN OFFER

on  
**SPIREA  
VAN HOUTTEI**

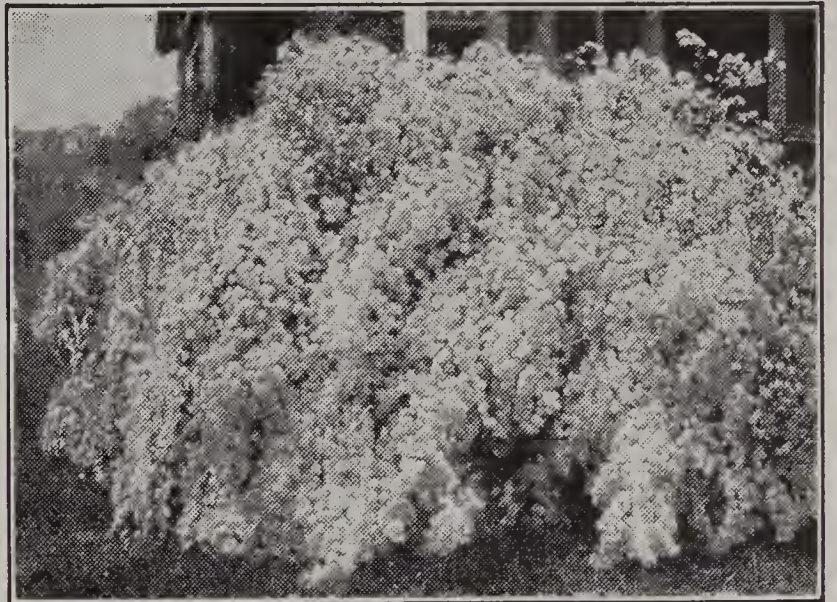
**15** Large Plants **\$**

**25 for \$1.50**

## SPIREA VAN HOUTTEI

(Bridal Wreath)

Long, graceful drooping sprays covered with a mass of white flowers, blooming in early spring. Very hardy. Much used in all sorts of landscape work. Grows to a height of 6 feet. 18 to 24 in., 20c each; 3 for 40c; 15 for \$1.00; 25 for \$1.50; 100 for \$5.25. 2-3 ft., 30c each; 3 for 75c; 15 for \$1.50; 25 for \$2.50.



Spirea Van Houttei

**SPIREA ANTHONY WATERER.** Bright crimson flowers blooming at the end of June, and if flowers are removed when they fade will bloom until frost. Dwarf grower; not over 3 feet at maturity. 3-yr., 24 to 30 in., each, 35c; 3 for \$1.00; 6 for \$1.75.

**CORALBERRY (Or Red Snowberry).** Medium size shrub, with small pink flowers in the spring and followed by red berries all along the stems, that remain all winter. 2-yr., 20 to 30 in., 30c each; 3 for 75c. 3-yr., heavy blooming size, 30c each; 4 for \$1.00.

**WEIGELA ROSEA.** This is a very vigorous grower with spreading, bushy habit, and is covered with fine, rose colored flowers in May and June. The flowers are large, showy and somewhat bell-shaped; leaves quite large and dark green. Very popular. 2-yr., 18 to 24 in., 30c each; 3 for 75c; 6 for \$1.25.

**LILAC, PERSIAN PURPLE.** A decided improvement over the common Lilac. A shrub with slender, arching branches, attaining a height of 5 to 10 feet. The foliage is small, the flowers bright purple. Blooms in May and June. A much more profuse bloomer than the common, and does not sprout so much from the roots. We consider the Persian much preferable for flowers. 2-yr., full blooming size, 30c each; 3 for 75c; 6 for \$1.15; 12 for \$2.25.

**FLOWERING ALMOND.** Covered with small, rose-like, pink flowers before the leaves come in the spring. Blooms very early. Attains a height of 6 to 8 ft. 2-yr., 12 to 18 in., each, 25c; 3 for 65c.

**HONEYSUCKLE, TARTARIAN.** The finest and best known of the bush Honeysuckles. Has somewhat spreading branches, and bright green foliage. The flowers are of bright pink color, followed by red berries which ripen in midsummer and cling to the bush for several months. 3-yr., 3 to 4 ft., full blooming size, 30c each; 4 for \$1.00; 6 for \$1.75; 12 for \$3.00.

### RED, WHITE AND BLUE FRENCH LILAC

Large flowered double French Lilac. Bloom very young. A big bargain while they last. Strong 12 to 18 inch, 35c each; 3 for 75c; 6 for \$1.35; 12 for \$2.50.



Flowering Almond



Persian Lilac



Spirea Anthony Waterer



Weigela Rosea

## Hedge Plants

**CHINESE ELM HEDGE.** The very finest of all hardy hedges, very fast grower, can be trimmed to any size or height. Plant 12 to 18 inches apart along walks, drives, lot lines, as windbreaks or to hide undesirable views. Cut tops back to 12 inches to cause plants to branch thickly from the bottom. Grows 12 to 15 feet in height. 2 to 3 ft., 6, \$1.50; 12, \$1.75; 25, \$2.75; 50, \$5.00; 100, \$9.00; 1000, \$65.00.

**CALIFORNIA PRIVET.** This variety has long been known as one of the most beautiful hedging plants. It grows rapidly and is free from insects and scale. Leaves are dark, glossy green. Not dependably hardy in some northern sections. 2-3 ft., each, 20c; 3, 55c; 12, \$2.00; 100, \$9.00.

**AMOR RIVER PRIVET.** The hardiest of Privets. For hedges, plant one foot apart. 24 to 30 in., each, 15c; 12, \$1.50; 25, \$2.75.



Chinese Elm Hedge

**Special  
CHINESE ELM  
Hedge Offer  
15 heavy  
2 to 3 ft. plants.  
Enough for 50 ft.  
of Hedge planted  
3 ft. apart  
\$1.95**



# Westhauser's GRAPE VINES

at Wholesale Prices

## Black and White Grape Assortment

10 1-year—Concord (Blue).  
10 1-year—Niagara. (White).

**\$1.00**

No Discount

## 10 2-Year Heavy Rooted Blue, Red and White Grape Plants

4 Niagara. White.  
4 Concord. Blue.  
2 Agawam. Red.

For **ONLY \$1.00**

No Discount

OUR GRAPE PLANTS are known the country over for a fast growing heavy bearing strain. They will produce delicious fruit, when established, for a long time. Many thousands of our customers are reaping both pleasure and profit from their investments.

**CONCORD** Is the leading variety for table use, also is supreme for jelly and wine purposes. They grow on all kinds of soil and produce enormous crops of fruit. The bunches are large and compact, the berries are dark blue and very juicy. Many thousand carloads and truckloads are shipped every fall from the great Michigan Fruit Belt. Grape plants are very scarce the country over this year, it will pay you to order early and have your plants reserved.

**NIAGARA** (White). This is the leading white Grape grown. Berries are large and fine flavored. Ripens about the same time as Concord.

**MOORE'S EARLY** (Black). Ripens about two weeks earlier than the Concord; large berries and bunches. Excellent for home use and market, and does not winter-kill.

**AGAWAM** The bunches are large, shouldered. The berry is of a reddish brown and very tender, with an excellent flavor. Agawam is very vigorous and productive. It is one of the most outstanding Grapes of its class.

### Grape Prices

|                           | Each   | 6      | 12     | 25     | 50   | 100  | 250   | 500   | 1000  |
|---------------------------|--------|--------|--------|--------|------|------|-------|-------|-------|
| Concord, 3-yr. bea. age.. | \$0.30 | \$1.60 | \$3.00 | \$5.00 |      |      |       |       |       |
| Concord, 2-yr. ex. heavy  | .25    | .75    | 1.50   | 2.25   | 3.50 | 7.00 | 15.50 | 27.00 | 54.00 |
| Concord, 1-yr., No. 1..   | .15    | .60    | 1.00   | 1.50   | 2.25 | 4.75 | 8.25  | 13.50 | 27.00 |
| Niagara, 2-yr., No. 1..   | .25    | .75    | 1.50   | 2.25   | 3.50 | 7.00 | 15.50 | 27.00 | 54.00 |
| Niagara, 1-yr., No. 1..   | .15    | .60    | 1.00   | 1.50   | 2.25 | 4.75 | 8.25  | 13.50 | 27.00 |
| Moore's                   |        |        |        |        |      |      |       |       |       |
| Early 3-yr. Bea. Age..    | .30    | 1.60   | 3.00   | 5.00   |      |      |       |       |       |
| Moore's                   |        |        |        |        |      |      |       |       |       |
| Early, 2-yr., No. 1..     | .25    | .75    | 1.50   | 2.25   | 3.50 | 7.00 | 15.50 | 27.00 | 54.00 |
| Agawam, 1-yr., No. 1..    | .20    | .65    | 1.10   | 1.65   | 2.50 | 5.00 | 9.00  | 15.00 | 30.00 |

LESS DISCOUNT. For Large Lots Write for Special Prices.

### Correct Planting Booklet

Forty-eight pages of valuable information on planting, pruning and general care of plants, shrubs, trees, etc. Everyone interested in plants should have this book. Supply limited.

PRICE 25c  
If Included  
With Order—

**15¢**

### How to Order

**WHEN TO ORDER.** Order now on the receipt of this catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible, according to weather conditions. Shipping date March 15 to the latter part of May.

**HOW TO ORDER.** An Order Blank is provided herewith for your convenience. Fill out clearly, be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order or check. If cash is remitted, be sure to register letter.

**PAYMENT AND TERMS.** Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

### Berry Planting Instructions

#### PLANTS REQUIRED TO SET AN ACRE

|                               |                         |        |
|-------------------------------|-------------------------|--------|
| Strawberries (Commercial Use) | 3 ft. 8 in. x 1 1/2 ft. | 7,920  |
| Strawberries, Everbearing     | 2 1/2 ft. x 1 1/2 ft.   | 11,600 |
| Strawberries (Garden Use)     | 2 1/2 ft. x 1 1/2 ft.   | 11,600 |
| Black Raspberries             | 7 1/2 ft. x 3 1/2 ft.   | 1,777  |
| Red Raspberries               | 6 ft. x 3 ft.           | 2,420  |
| Blackberries                  | 7 ft. x 3 1/2 ft.       | 1,777  |
| Dewberries                    | 6 ft. x 3 ft.           | 2,400  |
| Currants                      | 5 ft. x 4 ft.           | 2,200  |
| Gooseberries                  | 5 ft. x 4 ft.           | 2,200  |
| Grapes                        | 8 ft. x 10 ft.          | 540    |
| Grapes                        | 8 ft. x 12 ft.          | 440    |

#### SPACING DISTANCE FOR FRUIT TREES

|              |                              |
|--------------|------------------------------|
| Apple        | 30 to 40 feet apart each way |
| Peach        | 16 to 20 feet apart each way |
| Sour Cherry  | 16 to 24 feet apart each way |
| Sweet Cherry | 20 to 30 feet apart each way |
| Pear         | 18 to 24 feet apart each way |
| Plum         | 18 to 24 feet apart each way |
| Apricot      | 18 to 24 feet apart each way |

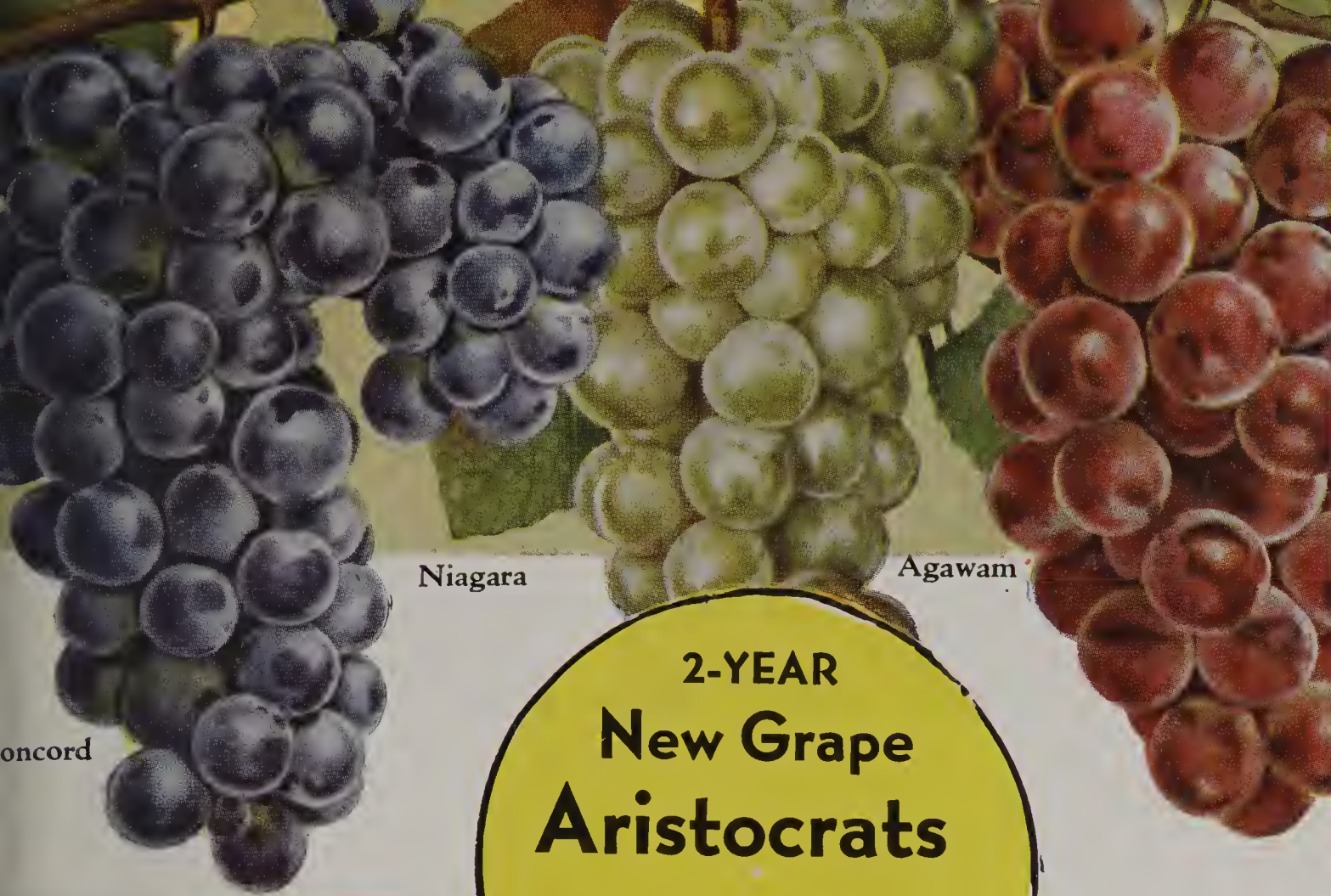
### Our Prices are NOT PREPAID

except where noted

### DISCOUNTS

apply to everything in this catalog except Collections, Thornless Youngberry, Hardee Peach Sweet September Cherry





Concord

Niagara

Agawam

**2-YEAR  
New Grape  
Aristocrats**

6 Fredonia  
6 Caco

**\$2.19**

NO DISCOUNT

**2-Yr. BEARING-AGE  
NEW GRAPE  
ARISTOCRATS**

3 Fredonia  
3 Caco

**\$2.09**

NO DISCOUNT

# Fredonia

Black. A new, very early Grape, originated and thoroughly tested by the New York Experiment Station. Ripens with Portland. The bunch and berry are large with excellent flavor. Ripens fully ten days before Moore's Early and is an excellent shipper, as it does not crack. This Grape fills a long-felt need—a juicy, delicious black Grape that ripens early. Vine vigorous and productive. One of the best new varieties. 2-yr., No. 1, each, 30c; 3 for 75c; 6 for \$1.20; 12 for \$2.00; 25 for \$3.50; 100 for \$11.00; 200 for \$19.00. 3-yr., large size vines, each, 40c; 3 for \$1.00; 6 for \$1.40; 6 for \$3.00; 12 for \$4.75; 25 for \$7.95.

Fredonia

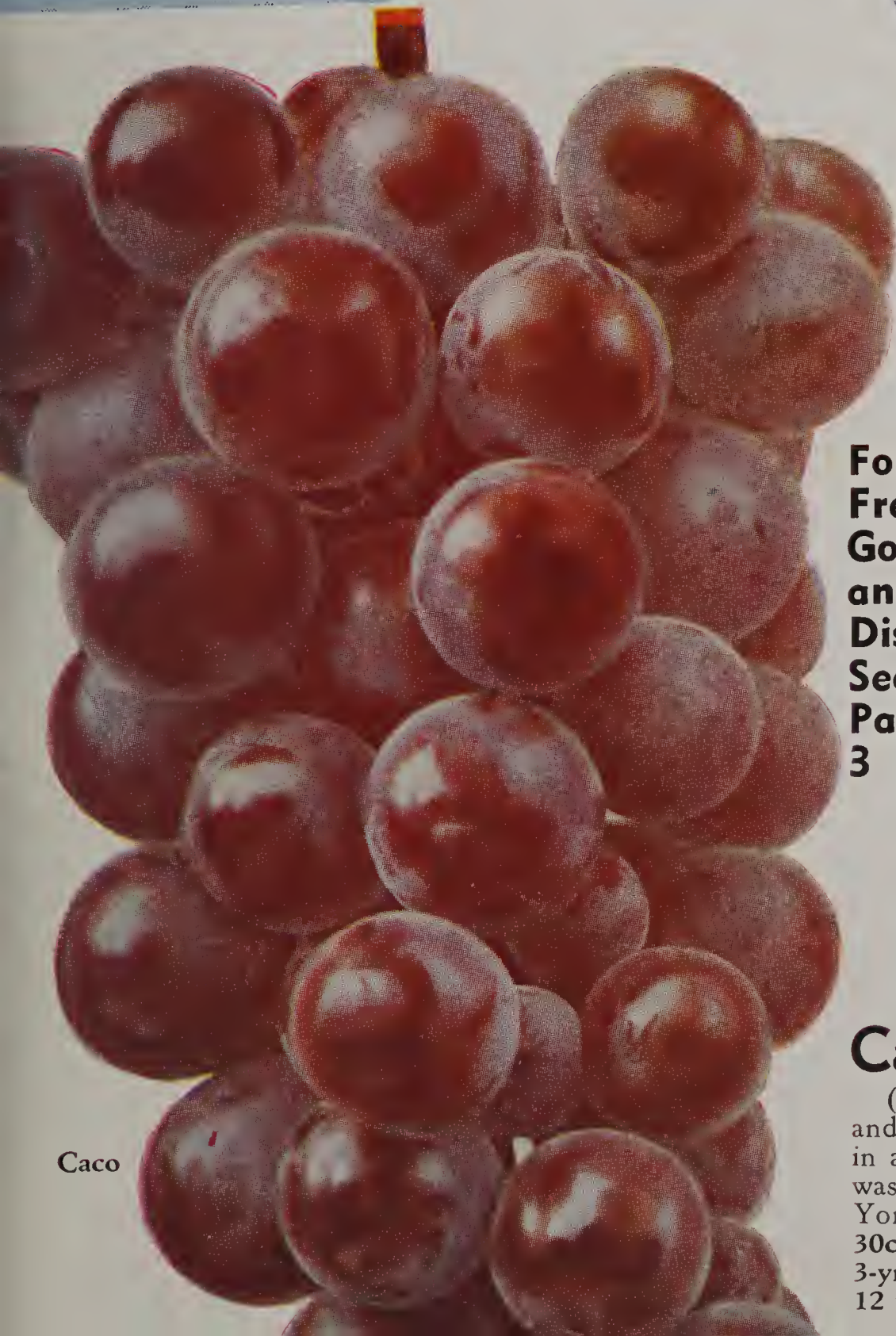


**For  
Free  
Goods  
and  
Discount  
See  
Page  
3**

# Caco

(Red). This new Grape is outstanding for its beauty and quality. Color wine-red, flavor unusually rich, rivals in appearance and flavor Grapes grown under glass. Caco was awarded a medal by the American Institute of New York, a high honor for achievement. 2-yr., No. 1, each, 30c; 3 for 75c; 6 for \$1.45; 12 for \$2.60; 25 for \$4.75. 3-yr. bearing size vines, each, 55c; 3 for \$1.50; 6 for \$2.60; 12 for \$4.50; 25 for \$9.00.

Caco







### Forsythia

Hardy, early blooming shrub growing 8 to 10 ft. tall, with flowers of golden yellow before foliage appears.  
18-24 in., 30c each; 3 for 75c.



### Calycanthus

Dainty shrub with shiny green leaves. Unique aromatic chocolate-brown flowers in May and June. Grows 4 to 6 ft. high.  
18-24 in., 30c each; 3 for 75c.



### Cydonia

Flowers of dazzling scarlet appear in spring before foliage. Very striking. Grows 5 to 6 ft.  
18-24 in., 30c each; 3 for 75c.

|   |        |
|---|--------|
| One each of the above 3 shrubs—3 in all for.....  | \$0.75 |
| Two each of the above 3 shrubs—6 in all for.....  | 1.40   |
| Six each of the above 3 shrubs—18 in all for..... | 3.90   |

#### TOP-NOTCH Apple Collection

2-yr., 9/16", 4- to 5-ft. trees.  
2 Jonathan 2 McIntosh  
2 Double Red Delicious

**\$2<sup>19</sup>**

#### TOP-NOTCH Peach Collection

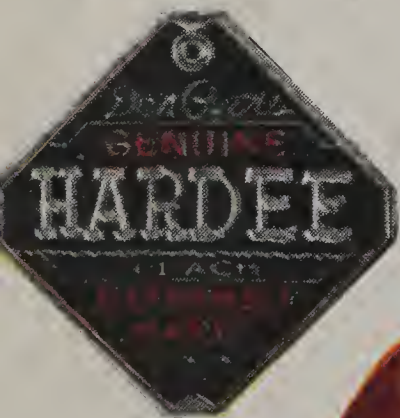
2-yr., 7 to 9/16", 3 1/2- to 4 1/2-ft. trees.  
2 Hale-haven 2 J. H. Hale  
2 Elberta

**\$1<sup>79</sup>**

**BOTH COLLECTIONS  
NET—NO DISCOUNT \$3.69**

*Peach Profits*  
with the New  
*Don Byers*  
**HARDEE**

TRADE MARK REG. U. S. PAT. OFF.



**IMPORTANT:**  
None Genuine  
without this  
Trade - Marked  
Label



U. S.  
PLANT  
PATENT  
No. 120

See  
page 24

SCIENTIFICALLY  
CULTIVATED TO  
**RESIST**  
EXCESSIVE  
**COLD**